

Guilford Lakes Golf Course Commission
Town of Guilford
Regular Meeting
April 16, 2016

Attendees: Ted Tighe, Golf Course Superintendent, Rob Pascale; Chairman, Eric Hedberg, Michael Pratt, Jim Merrithew, Joe Dunsmore and George Page

Absent: Sam Tuttle, Greg Putney and Christopher Hodgson

The meeting was called to order at 7:01 pm by Rob Pascale, Chairman.

1. Approval of March 15, 2016 minutes

Motion made by Joe Dunsmore, seconded by Michael Pratt and was unanimous to approve the March 15, 2016 minutes meeting minutes as written.

2. Public Forum

None.

3. Clubhouse Report

- a. 102 Memberships received for 2016 season
- b. April Revenue of \$15,470.00
 - i. 283 Weekday paid rounds
 - ii. 172 Weekend paid rounds
 - iii. 36 Adult residents
 - iv. 15 Senior residents
 - v. 8 Senior non-residents
 - vi. 4 Weekday Passes
- c. New advertisement cards have been created and will be available at the Town Kiosk, Information Booth. 50 additional cards to go to Klein's and 50 to the Fairways.
- d. Jason Heinz to set up website with a domain of Go daddy. Cost approximately \$300. A possible trade in membership was discussed.

Motion made by Joe Dunsmore, seconded by Rob Pasquale and was unanimous to have Jason Heinz detail and outline his service parameters in exchange for a membership for his father.

- e. George Page and Ted Tighe advertised online a Wednesday Special of 2 rounds for \$25.
- f. Five Tee Sponsors sold out of ten.
- g. Ladies League of 16 discussions with Ted; 2 have GLGC Memberships. A league discount was discussed. The league times were proposed for Tuesday's at 5:00 pm or Thursday's at 9:00 am.
- h. LivingSocial deal of 2/\$24 or 4/\$44 through June 30. If not used by June 30, can be redeemed as at gift card for face value.

- i. Groupon deal of 2/\$24 or 4/\$44 through June 30. Offers will begin again in August
- j. Discontinuing our relationship with Golf Now
- k. Interviewed 6 applicants for the Clubhouse position. Paul and Sal's hours are limited to evenings only.

4. Superintendent Report

- a. Course is open and in good condition

5. Revenues/Expense Report

- a. Revenues thru 3/31/16 between the Financial Report and Ted Tighes's records do not agree by \$105.00. Ted Tighe to investigate with Finance.
- b. The items for Course Maintenance and full Time Salaries were questioned
- c. Warrants in the amount of \$7,527.63 were reviewed.

Motion made by Joe Dunsmore, seconded by Rob Pasquale and was unanimous to approve the warrants in the amount of \$7,527.63.

6. Old Business

- a. Board of Finance approved the capital purchase of a \$32K Toro Multipro 1750 Sprayer. \$29K from capital and \$3,051 capital left after tee construction.

7. New Business

- a. Hiring of a Pro
 - i. Joe Dunsmore spoke with Tom Hankel of the PGA regarding hiring a Clubhouse Pro. The Pro would work off a contract salary, cover the counter as well as sell merchandise and give lessons.
 - ii. Tom Hankel to send a list of resumes to the commission for review.
- b. Summer on the Shoreline publication asked for a purchase of space for the Golf Course. This publication reaches 100K people statewide. The content of the Kiosk card can be used.

Motion made by Joe Dunsmore, seconded by Rob Pasquale and was unanimous to approve the \$300 ad in the Summer on the Shoreline publication with a discussion with Brian McGlone, Economic Development.

8. Adjourn

Motion made by Joe Dunsmore, seconded by Michael Pratt and was unanimous to adjourn the meeting at 8:00 pm.

Next meeting is May 17, 2016.

Respectfully submitted by:

Sally J. Berezowskyj
Recording Secretary