

THE GUILFORD LAKES GOLF COURSE COMMISSION
SPECIAL MEETING
MONDAY DECEMBER 17, 2018 at 7:00 PM
GUILFORD LAKES GOLF COURSE CLUBHOUSE

Attendees: Chairman Christopher Hodgson, Robert Cuzzo, Eric Hedberg, Steve Berry, Patrick Pascale and Brittany Mirles

Chairman Chris Hodgson opened the meeting at 7:02 pm

1. Public Forum

- a. None

2. Approval of the Meeting Minutes

- a. October 16, 2018 Deferred to the next meeting.

3. Superintendent Report

- a. Course Report

- In the 2019 Budget submission we are putting in revenue of \$180,000.00. This year's revenue was under \$130,000.00 (calendar year) based on a number of rain days (there were 59.2 inches of rain this year) and the number of days over 90 degrees was extraordinary. We are looking to increase fees so that should produce more revenue. The Town is looking for the Commission to make sure that we stay within budget and we accomplished that this year. The budget will increase slightly based on increases to the starting rates of staff and increase to Ted's salary.

4. Finances

- a. Approval of Warrants

- Deferred to the next meeting.

5. New Business

- a. 2019 Fees

- It is time for an increase. The course is still well below the Apple Nine at Lyman Orchards. The season pass and daily rates increases for 2019 are attached. Basically we are going up \$2.00 on most of the daily rates and increasing by \$60.00 the Adult season pass. In comparison to Apple Nine, which is \$600.00 for an adult pass, we charge \$440.00.

Motion made by Brittney Mirles, seconded by Robert Cuozzo and was unanimous to approve the fee increases as defined in the proposed fee schedule.

6. Old Business

a. Golf Pro Contract

- A discussion ensued regarding the Golf Pro Contract for 2019. The Commission voted to recommend to the BOF and BOS that they approve a contract of \$26,200.00 for a term of seven months. Mike Papp manages the clubhouse and handles all of our marketing, including maintaining and updating the website.
- b. The next meeting is scheduled for Tuesday, February 19, 2019. The first item of business to have on the agenda is a vote for Brittany Mirles to become the Chair.

Motion made by Brittney Mirles, seconded by Robert Cuozzo and was unanimous to approve the recommendation to approve the Golf Pro Contract of \$26,200.00 for seven months in 2019.

7. Adjourn

Motion made by Brittney Mirles, seconded by Robert Cuozzo and was unanimous to approve adjourn the meeting at 7:50 pm.