

Guilford Lakes Golf Course Commission
Town of Guilford
Regular Meeting
October 17, 2017

Attendees: Ted Tighe, Golf Course Superintendent, Christopher Hodgson, Patrick Pascale, Robert Cuzzo
Eric Hedberg, Jim Merrithew and Cathy Provencher
Excused: Rob Pascale, Mike Papp, Golf Pro

The meeting was called to order at 7:56 pm by Chris Hodgson, Chairman.

1. Public Forum

None

2. Approval of August 29, 2017 minutes

Motion made by Patrick Pascale, seconded by Robert Cuzzo and was unanimous to approve the August 29, 2017 minutes as written.

3. Superintendent Report

- Need to hire a maintainer for fall cleanup. Have been down a man for 2 months now. Salary of \$10.50 seems to be the issue.

Motion made by Chris Hodgson, seconded by Robert Cuzzo and was unanimous to raise the maintainer rate from \$10.50 to \$12.50.

- Mike Papp's contract is up for this year. He has been hired as a clubhouse attendant at \$10.50/hr. for the remainder of the season.
- New scorecards have been made. A small error on yardage on the 8th hole was made. A reprint will be done. This scorecard has advertisement on it. It looks very nice.

• Course Report

- Have been trimming shrubs and doing leaf cleanup.
- Green Fees are down, however mostly members play this month.

4. Golf Pro Report

Chris Hodgson presented the Marketing report in Mike Papp's absence.

- Course has been named 'Best Golf Course on the Shoreline. This should be posted to Social Media and included in an article in the Currier.
- October 28-29, 2017 Fall Classic Tournament
 - i. 25 signups to date.
 - ii. Permit to serve liquor at the event is complete.
 - iii. Cathy to promote Fall Classic among the Women's League.
- Stanimal marketing has been a real asset to the course.
 - i. Think about raising the marketing budget for next budget input.
 - ii. Stan is moving to a new position; however he may be willing to continue to work with us on targeted marketing.

5. Finances

- YTD September year to year comparison was reviewed. Chris Hodgson reported that we are on budget target of 25% expended for this fiscal year.
- Chairman Chris Hodgson said that he feels the course has accomplished a lot this year within our approved budget.
 - i. 80 Jr kids received lessons this summer.
 - ii. Increase Press and Course perception, if not direct revenue.

6. Old Business

- Stanimal
 - i. Covered under Golf Pro Report
- Score Card Update
 - Covered under Superintendent Report
- Special Olympic Tournament
 - Will not take place this year, however tentatively planned for June or July 2018. Looking to include Channel 8 News coverage.
- HS Varsity Golf Team Play

Motion made by Robert Cuozzo, seconded by Patrick Pascale and was unanimous to continue to allow Guilford HS Varsity Golf Team Players to play the course for free during the season. Limited to team roaster. It was unanimously approved.

7. New Business

- **Food Service**
 - Not enough consistent business to attract a food service.
 - Propose going back to concession items stocked in the clubhouse.
- **2018 Meeting Schedule**
 - 2018 Meeting schedule February – November 2018 was reviewed.

Motion made by Patrick Pascale, seconded by Robert Cuozzo and was unanimous to approve the 2018 meeting schedule.

Patrick Pascale read a draft letter to the Currier entitled “Lessons of Golf – Lessons of Life”. The letter will be sent to the Currier by Patrick Pascale on behalf of the GLGC Commission.

Chairman Hodgson commended Pat Pascale on his great initiative and marketing efforts. Pat’s efforts are greatly appreciated by the Commission.

8. Adjourn

Motion made by Chris Hodgson, seconded by Robert Cuozzo and was unanimous to adjourn the meeting at 7:34 pm.

Respectfully submitted by:

Sally J. Berezowskyj

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Recording Secretary