

**THE GUILFORD LAKES GOLF COURSE COMMISSION  
SPECIAL MEETING**

**Wednesday, January 8, 2020 at 5:00 PM  
Guilford Town Hall, 2<sup>nd</sup> Floor Conference Room**

Attendees: Chair Brittany Mirles, Robert Cuzzo, Eric Hedberg, Patrick Pascale  
Others: Brian McGlone, Economic Development Coordinator

Chair Brittany Mirles opened the meeting at 5:00 pm.

**1. Discuss Guilford Lakes Golf Course Budget Presentation**

Each line item of the proposed budget, both revenue and expense, were discussed at length. The following revisions were proposed:

Expenses

- Clubhouse part-time salaries reduced from \$41,371 to 31,371.
- Commission Secretary from \$710 to \$400.
- Maintenance part-time salaries reduced from \$37,566 to \$27,566.
- Travel expense reduced from \$3,000 to \$2,500.
- Utilities expense reduced from \$7,450 to \$6,500.
- Fuel Gas/Diesel reduced from \$4,100 to \$3,700.
- Water reduced from \$24,000 to \$20,000.

Revenue

- Greens Fees reduced from \$125,000 to \$105,000
- Remove Junior League Plan of \$1,500.
- Increase special events to \$10,000 from \$4,000 by adding a second tournament
- Increase advertising from \$1,000 to \$4,000. By increasing the tee signs cost to \$500 each.
- Increased gift certificates from \$1,000 to \$4,500
- Increased merchandise (sale of used golf balls) from 0 to \$4,000.

There was no action taken by the Commission.

*Motion made by Pat Pascale to adjourn the meeting at 7:00 pm. Seconded by Bob Cuzzo and unanimously approved.*

Respectfully Submitted

*Sally J. Berezowskyj*

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Recording Secretary