

WEBVTT

1

00:00:46.500 --> 00:00:47.220  
helenamullett: Good morning.

2

00:00:47.670 --> 00:00:48.420  
Guilford Host1: Morning everyone

3

00:00:48.930 --> 00:00:49.560  
Morning.

4

00:00:52.680 --> 00:00:53.760  
Mike Tobie Meisel: Wendy mad.

5

00:00:55.980 --> 00:00:56.280  
Matthew Hoey: Morning.

6

00:00:56.520 --> 00:00:56.940  
Mike Tobie Meisel: Mark are

7

00:00:58.020 --> 00:00:58.320  
helenamullett: You

8

00:00:58.800 --> 00:00:59.910  
Mike Tobie Meisel: On super duper

9

00:01:01.290 --> 00:01:01.890  
Matthew Hoey: It away.

10

00:01:03.030 --> 00:01:04.140  
Mike Tobie Meisel: Quite a windstorm

11

00:01:12.030 --> 00:01:13.410  
Matthew Hoey: part yet. That's me, Dave.

12

00:01:14.670 --> 00:01:15.360  
helenamullett: Good morning.

13

00:01:16.470 --> 00:01:16.770  
Matthew Hoey: Morning.

14

00:01:19.260 --> 00:01:21.510

Matthew Hoey: Yeah, I've got my Santa Claus beard coming in.

15

00:01:21.660 --> 00:01:22.920

helenamullett: No, she just

16

00:01:23.700 --> 00:01:34.470

Matthew Hoey: Turns into the Santa Claus prop for the usual employee Christmas lunch in which is going to be canceled. This year, obviously, but

17

00:01:35.340 --> 00:01:38.160

Matthew Hoey: Yeah. And really, I want to look like mark a little bit

18

00:01:39.930 --> 00:01:41.250

helenamullett: Well, he's a good guy image.

19

00:01:41.250 --> 00:01:42.990

Guilford Host1: Ad exact do

20

00:01:44.010 --> 00:01:44.460

helenamullett: You do.

21

00:01:45.990 --> 00:01:47.820

Guilford Host1: You guys set the bar. Way too low.

22

00:01:54.660 --> 00:01:57.000

Guilford Host1: Just giving a little organized here.

23

00:01:58.530 --> 00:02:00.480

Guilford Host1: Bear with me for just a moment.

24

00:02:22.140 --> 00:02:23.160

Sheri Cote: Power and Gilbert.

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00:02:25.980 --> 00:02:26.160

Mike Tobie Meisel: So,

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00:02:26.190 --> 00:02:27.300

Mike Tobie Meisel: So far so

27

00:02:27.930 --> 00:02:28.290

Good.

28

00:02:29.460 --> 00:02:32.910

Mike Tobie Meisel: You know, we usually lose it on mulberry point but

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00:02:33.960 --> 00:02:37.620

Mike Tobie Meisel: Miraculously, we didn't have an interruption last night.

30

00:02:40.860 --> 00:02:46.740

Mike Tobie Meisel: I talked to some friends on Block Island, and they said there were like 16 foot seas at one point.

31

00:02:47.280 --> 00:02:48.900

Mike Tobie Meisel: Wow. Wow.

32

00:02:52.410 --> 00:02:56.310

Wendy Dockray: It's totally powered by by windmills. So

33

00:02:57.030 --> 00:02:59.310

Wendy Dockray: They probably didn't have a problem with power.

34

00:03:02.760 --> 00:03:04.830

Matthew Hoey: distribution systems. That's the challenge.

35

00:03:11.790 --> 00:03:12.090

Is

36

00:03:18.870 --> 00:03:19.530

Guilford Host1: Many windows.

37

00:03:20.790 --> 00:03:21.120

Amy.

38

00:03:27.270 --> 00:03:31.140

Matthew Hoey: Amy, just on the ever source website, there's only 18

39

00:03:31.410 --> 00:03:33.120

Matthew Hoey: Customers affected and go for it.

40

00:03:47.220 --> 00:03:47.880  
Sheri Cote: House today.

41

00:03:50.940 --> 00:03:51.300  
Guilford Host1: Judy.

42

00:03:53.790 --> 00:03:55.110  
Sheri Cote: Judy. Yeah.

43

00:04:01.500 --> 00:04:06.330  
Guilford Host1: Give her a minute. Everybody have a good holiday, take it.

44

00:04:08.130 --> 00:04:09.660  
Matthew Hoey: It did good.

45

00:04:10.230 --> 00:04:13.260  
helenamullett: It's good as the circumstances would allow yes

46

00:04:15.030 --> 00:04:15.480  
Amy's iPhone: Quiet.

47

00:04:16.230 --> 00:04:16.860  
Agreed.

48

00:04:18.480 --> 00:04:21.150  
tracy: It was a beautiful weekend. The weather was nice.

49

00:04:21.240 --> 00:04:21.840  
helenamullett: It was

50

00:04:21.870 --> 00:04:22.920  
tracy: It was. We're here, we're

51

00:04:22.920 --> 00:04:24.480  
Sheri Cote: Healthy now.

52

00:04:29.160 --> 00:04:32.670  
tracy: We had big texting chains and zoom

53

00:04:32.970 --> 00:04:34.080  
Matthew Hoey: Family calls

54

00:04:35.250 --> 00:04:38.130  
tracy: To try to bring everyone together did worked up fairly well.

55

00:04:40.260 --> 00:04:42.180  
Guilford Host1: We did the big zoom thing to

56

00:04:44.640 --> 00:04:47.370  
tracy: It helps you don't feel as distanced from everyone.

57

00:04:49.020 --> 00:04:53.160  
Guilford Host1: Yeah, but my family's crazy so I had to deal with that.  
So it's kind of a balance.

58

00:04:56.880 --> 00:04:57.930  
tracy: From a distance.

59

00:05:00.060 --> 00:05:03.660  
Matthew Hoey: I had less family to deal with, which means less craziness.

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00:05:04.500 --> 00:05:07.110  
Matthew Hoey: Is only four of you as opposed to 15 or 16

61

00:05:09.720 --> 00:05:23.310  
Matthew Hoey: You know, I thought it'd be a lot less clean up and you  
know dishwashing etc. But no, you still cooking the same types of foods.  
It just, you know, that has many people eating them. So your dishwasher  
doesn't do as much work.

62

00:05:23.760 --> 00:05:24.900  
tracy: Yeah, exactly.

63

00:05:25.440 --> 00:05:27.510  
Sheri Cote: And you have leftovers for a lot longer.

64

00:05:30.000 --> 00:05:30.540  
Matthew Hoey: Agreed.

65

00:05:30.930 --> 00:05:34.980  
Wendy Dockray: From La Cucina closest to us it was actually quite good.

66

00:05:37.890 --> 00:05:38.820

Wendy Dockray: menu for for

67

00:05:38.880 --> 00:05:41.310

This to us. So eat for three days.

68

00:05:47.700 --> 00:05:50.370

Guilford Host1: Okay, Hollywood Squares looks complete

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00:05:54.990 --> 00:05:55.350

Guilford Host1: Morning.

70

00:06:08.550 --> 00:06:13.170

Guilford Host1: We are recording. So we go ahead and get started.

71

00:06:14.400 --> 00:06:19.980

Guilford Host1: So call to order. What is it 805

72

00:06:21.060 --> 00:06:21.600

Guilford Host1: Okay.

73

00:06:24.570 --> 00:06:26.340

Guilford Host1: What sir. Okay, so this

74

00:06:28.080 --> 00:06:31.560

Guilford Host1: Alright so communications and public forum.

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00:06:33.180 --> 00:06:41.700

Guilford Host1: Don't see anybody from the public. So we don't have any communications moving into it to guest speaker. We don't have a guest speaker.

76

00:06:42.870 --> 00:06:44.280

Guilford Host1: Is Matt would like to say a few words.

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00:06:46.620 --> 00:06:49.080

Matthew Hoey: Now I've got something a little later on I'll look

78

00:06:49.200 --> 00:06:49.950

Guilford Host1: We'll talk right

79

00:06:54.660 --> 00:06:59.790

Guilford Host1: Alright, so we mean the approval of the previous month's met while I need a motion to approve.

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00:07:02.760 --> 00:07:04.440

Damian Gunningsmith: Motion to approve.

81

00:07:05.010 --> 00:07:06.510

Guilford Host1: Thank you, Damian me the second

82

00:07:10.800 --> 00:07:13.140

Guilford Host1: Take Ted for the second

83

00:07:15.270 --> 00:07:16.200

Guilford Host1: All those in favor,

84

00:07:19.380 --> 00:07:19.860

Guilford Host1: Pass.

85

00:07:21.000 --> 00:07:28.170

Guilford Host1: Along, we'll move into the economic development coordinator to report. Good morning, Sherry.

86

00:07:29.220 --> 00:07:39.630

Sheri Cote: Morning everyone, I'm so you know we continue to work on the same project, some of the same projects that we've been talking about for a while, one of them being the welcome signs.

87

00:07:40.140 --> 00:07:47.250

Sheri Cote: Which I will not talk much about because I'm sure that Mike or Wendy would like to expand on that our tax incentive plan.

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00:07:47.970 --> 00:08:00.000

Sheri Cote: You know, it has been in the works for quite some time as well. And it looks like we will be we being Amy will present that at the board of selectmen meeting on Monday of next week, I believe.

89

00:08:00.480 --> 00:08:14.130

Sheri Cote: And I will get to that information. Amy, the details on that, um, other than those long standing projects. We are working on some holiday items as well as, you know, I think we talked about this last month.

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00:08:15.180 --> 00:08:24.750

Sheri Cote: And some of you were in attendance. The EDC is sponsoring a window decorating contest. And this came out of the, I think the Guilford green merchants meeting.

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00:08:25.110 --> 00:08:35.190

Sheri Cote: It could have actually stemmed from this meeting as well. And that's where we're asking all of the businesses in Guilford to decorate their windows or doors for the holidays.

92

00:08:35.460 --> 00:08:44.520

Sheri Cote: And we're encouraging people, the public to take a selfie in front of those windows posted on social media and be entered into a drawing for gift cards.

93

00:08:45.090 --> 00:09:05.670

Sheri Cote: So, you know, Amy and I both have sent out emails we are collecting gift cards, I believe, Amy has several promises. We have had one person stop by my office and drop a gift card off and that we're starting to promote that now so I'm looking forward to seeing those windows and and and

94

00:09:06.720 --> 00:09:26.010

Sheri Cote: And look, and seeing what social media were able to get for our businesses to promote them as well. The tree lighting. As you know, the formal tree lighting ceremony thousands of people has been cancelled because of coverage. So we are doing a smaller intimate tree lighting.

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00:09:27.060 --> 00:09:45.480

Sheri Cote: In secret essentially with a handful of people and we will videotape it and show it to the world. But we're not encouraging people to attend. So we're not even announcing deep time just because we know people will show up so it will not take place on the normal Friday.

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00:09:46.500 --> 00:09:58.980

Sheri Cote: And we'll have a video to show Mark has graciously offered to videotape that and looking forward to seeing the finished product and be able to just show that. Do you want to add anything to that mark.

97

00:09:59.670 --> 00:10:01.590

Guilford Host1: I'm looking forward to seeing it too. I hope it

98

00:10:01.590 --> 00:10:02.160

Works.

99

00:10:04.920 --> 00:10:07.110

Sheri Cote: More confidence than that from a nucleus.

100

00:10:07.770 --> 00:10:09.000

Guilford Host1: Okay, it'll be great.

101

00:10:11.490 --> 00:10:16.650

Sheri Cote: Um, so I will tell you that we have all of the board of selectmen attending

102

00:10:17.460 --> 00:10:27.810

Sheri Cote: We have our senator Christine Cohen and our to state reps Vinnie candelabra and Sean Scanlon so all of them will say a few words on the video and we will light the tree so

103

00:10:28.710 --> 00:10:36.660

Sheri Cote: Tree is all set. And we're looking forward to that. Other than that, for holidays. The Guilford green merchants, I think, Amy can speak on that.

104

00:10:37.290 --> 00:10:46.530

Sheri Cote: But another initiative that I am working on is just trying to get entertainment on the green throughout the month. And so we're really focusing on the Thursday.

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00:10:52.530 --> 00:10:54.660

Guilford Host1: Let's be cold. There you froze.

106

00:10:56.400 --> 00:10:57.060

Matthew Hoey: The book.

107

00:10:59.490 --> 00:11:00.330

Guilford Host1: Modern technology.

108

00:11:00.360 --> 00:11:05.490

Sheri Cote: Having some pop up entertainment, because we don't want to encourage our, we, M. And did I freeze.

109

00:11:05.760 --> 00:11:06.330

Guilford Host1: Yes, you did.

110

00:11:07.020 --> 00:11:07.440

Okay.

111

00:11:08.610 --> 00:11:09.930

Sheri Cote: Did you hear anything I said

112

00:11:10.980 --> 00:11:12.000

Guilford Host1: Now for the last minute.

113

00:11:12.510 --> 00:11:13.680

Guilford Host1: Okay seconds.

114

00:11:14.040 --> 00:11:20.190

Sheri Cote: I'm just talking about entertainment on the green and having some pop up either dancers or choral singers.

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00:11:20.910 --> 00:11:27.420

Sheri Cote: Not promoting it again because we don't want to encourage people to come, but it will be, you know, if you're out strolling or shopping

116

00:11:28.170 --> 00:11:36.960

Sheri Cote: I know, I know it's hard to fathom Wendy that we wouldn't promote it, but we don't want to encourage people to come and, you know, just be exposed to to cope it

117

00:11:37.590 --> 00:11:45.030

Sheri Cote: So it's, it's, you know, it'll be a nice thing to have. If you're out and about. But we're not encouraging people to come down and see these things.

118

00:11:47.400 --> 00:11:53.910

Sheri Cote: I think that is about it. Did I miss anything. Mark we chatted about this yesterday. I think I hit the list.

119

00:11:54.180 --> 00:12:00.120

Guilford Host1: Yeah you you cleared out new business and or no, I'm sorry, old business and

120

00:12:00.330 --> 00:12:01.380

So we're good there.

121

00:12:02.670 --> 00:12:03.150

Sheri Cote: Sorry.

122

00:12:03.360 --> 00:12:04.260

Wendy Dockray: Ask a question.

123

00:12:04.590 --> 00:12:07.110

Wendy Dockray: I have the secret snowman.

124

00:12:08.100 --> 00:12:11.190

Wendy Dockray: I, I actually participated

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00:12:12.630 --> 00:12:12.930

Wendy Dockray: In

126

00:12:13.950 --> 00:12:14.430

Sheri Cote: Social

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00:12:14.910 --> 00:12:18.390

Wendy Dockray: A couple of high schoolers have

128

00:12:19.530 --> 00:12:24.480

Wendy Dockray: Encouraged encourage people to sign on through Facebook Messenger. And then they fix you.

129

00:12:25.680 --> 00:12:29.220

Wendy Dockray: Get a pilot people and then the idea is you're supposed to

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00:12:29.220 --> 00:12:33.810

Wendy Dockray: Get a gift card or something from a feel for business and give it to

131

00:12:34.200 --> 00:12:37.290

Wendy Dockray: Your person their designated for you.

132

00:12:38.580 --> 00:12:44.280

Wendy Dockray: And I already did that and I thought it was pretty ambitious of those. I think there's two of them.

133

00:12:44.850 --> 00:12:46.260

Would be back and

134

00:12:47.790 --> 00:12:48.600  
Matthew Hoey: That some people in

135

00:12:49.140 --> 00:12:52.290  
Wendy Dockray: Stores, I think they're still doing it. If you haven't done it already.

136

00:12:55.350 --> 00:12:55.950  
Sheri Cote: Thank you, Wendy.

137

00:12:57.450 --> 00:12:57.810  
Guilford Host1: Mike

138

00:12:58.380 --> 00:13:11.550  
Mike Tobie Meisel: When they put me onto it and I got in touch with the these creative ambitious high schoolers, and you can if you don't want to do the gift exchange yourself you can give them a donation.

139

00:13:12.120 --> 00:13:25.050  
Mike Tobie Meisel: And they will pick a charity like women and family life or, you know, wherever and they'll arrange to have a gift given to someone who will appreciate it. So that's another way. You know, it's another way to participate.

140

00:13:30.630 --> 00:13:31.800  
Guilford Host1: Okay, thank you, everyone.

141

00:13:33.300 --> 00:13:37.200  
Guilford Host1: Will move into the Chamber of Commerce reports.

142

00:13:37.770 --> 00:13:38.400  
Okay.

143

00:13:39.450 --> 00:13:44.160  
Sheri Cote: That's all right. So in terms of the shoreline chamber of commerce.

144

00:13:44.760 --> 00:13:51.180  
Sheri Cote: We continue to hold webinars, as I'm sure you know every other chamber and the state in the country are doing as well.

145

00:13:51.690 --> 00:13:58.800

Sheri Cote: In November we partnered with the Small Business Development Center from the state of Connecticut to offer a PPP loan forgiveness.

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00:13:59.430 --> 00:14:11.700

Sheri Cote: Webinar. And they also touched upon the Connecticut cares grant, which was that \$5,000 small business grant that the State of Connecticut was offering that was early November.

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00:14:12.210 --> 00:14:19.380

Sheri Cote: We continue to do our coffee connections, which is a virtual networking. We've do two of those each month and then

148

00:14:19.950 --> 00:14:29.070

Sheri Cote: Lieutenant Governor by so it's had asked me to to host a another webinar on the 12th of November two for her and DCD

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00:14:29.640 --> 00:14:37.980

Sheri Cote: Deputy Commissioner Glendale and things to talk about that Connecticut cares grants in more detail. And that was the same day that they actually issued the application.

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00:14:38.580 --> 00:14:52.800

Sheri Cote: That grant has closed and you know I'm hoping that everybody that applied for it will get it. But they're looking at giving \$5,000 to each of those businesses by the end of December, so I'm hoping that

151

00:14:53.550 --> 00:15:02.790

Sheri Cote: That that works out for our community. We also are doing our regular nonprofit CEO roundtables we're doing those once a month.

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00:15:03.600 --> 00:15:11.580

Sheri Cote: We also spearheaded a BYOB program which is bring your own blanket and the town of Guilford partnered with the Chamber.

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00:15:11.790 --> 00:15:28.650

Sheri Cote: The town of North Branford and the town of Branford. And so what we did was purchased signs that say BYOB encouraging people to dine at the restaurants out doors and extend the life of that, how long that will last. I don't know people's tolerance of the cold are very different.

154

00:15:30.090 --> 00:15:42.480

Sheri Cote: And so we'll see. You know, I know a lot of our restaurants also have heaters. So that helps a lot. But we have several participants

and you know that will probably die down because it will be too cold, but we'll pick that up again in the spring.

155

00:15:43.680 --> 00:15:54.930

Sheri Cote: And then small business Saturday, of course, was this past Saturday. So we did a pretty aggressive social media campaign on small business Saturday and making sure that we keep our dollars local as best as possible.

156

00:15:57.540 --> 00:16:06.570

Sheri Cote: We are promoting or we are sorry we are scheduling a another webinar. And this one is to talk about the state's new initiative for

157

00:16:07.770 --> 00:16:23.220

Sheri Cote: The Family Leave Act. And this is a I think people are calling it a payroll tax that will start January 1. And so we want to educate our businesses on what that means for them all the ins and outs. And so we're looking at scheduling that with a couple of our member attorneys.

158

00:16:24.810 --> 00:16:39.180

Sheri Cote: And that's pretty much it on the event side on the chamber. I don't think that I've told this group that I have let the chamber know that I will be stepping away from the Chamber effective this December 31

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00:16:39.300 --> 00:16:40.530

Sheri Cote: I let them know that

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00:16:40.800 --> 00:16:43.560

Sheri Cote: In November to give them plenty of time they have

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00:16:45.030 --> 00:16:57.510

Sheri Cote: hired someone temporarily part time to fill my shoes as best as possible during coven. You know, I think that they think it will be hard to find a full on replacement during coven

162

00:16:58.020 --> 00:17:07.920

Sheri Cote: Just because everything is so up in the air. So I'm doing my best to transition, what I do to her. Her name is Ellen Croce, she is Branford

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00:17:08.970 --> 00:17:11.610

Sheri Cote: Resident and very involved in Branford

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00:17:12.990 --> 00:17:27.900

Sheri Cote: So she's learning and trying to get everything that's in my brain over to her or, on paper, or something so that I can transition out at the end of December and and leave the Chamber in good hands. And that's my report any questions.

165

00:17:30.570 --> 00:17:39.480

Guilford Host1: Just to clarify for everyone. Well, Sherry is leaving the Chamber, she's not leaving the town of Guilford, she's going to continue to be on a meeting system to continue to

166

00:17:41.880 --> 00:17:46.110

Guilford Host1: Fill the role is the economic development coordinator and we look forward to that.

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00:17:47.250 --> 00:17:47.610

Thank you.

168

00:17:49.860 --> 00:17:53.760

tracy: Great, the loss to the chamber, but glad you're still with us.

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00:17:54.750 --> 00:17:55.440

Theodore Sands: Our game.

170

00:17:55.500 --> 00:17:57.360

tracy: Our game salute Lee.

171

00:18:01.170 --> 00:18:04.140

Guilford Host1: Okay, thank you. Cheri for everything.

172

00:18:06.900 --> 00:18:17.010

Guilford Host1: Chairman's report, I gotta tell you there's not a whole lot going on that cherry hasn't already covered and that we're going to cover in our subcommittee meetings.

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00:18:18.750 --> 00:18:30.240

Guilford Host1: With coven don't on Thursday, just not a lot happening I'm going fewer places. So I'm seeing less people, as I'm sure all of you are so it's it's really hard to kind of get a reading

174

00:18:31.620 --> 00:18:34.260

Guilford Host1: And give good information as to

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00:18:35.700 --> 00:18:41.640

Guilford Host1: Things that are going on in town. I'm just not a part of as much as I should, or can be

176

00:18:42.900 --> 00:18:54.690

Guilford Host1: So I don't really have a report this month. So we'll go straight into the subcommittees and we'll start with the signage with Mike and Wendy is have been. How we doing on fundraising.

177

00:18:55.500 --> 00:19:14.340

Mike Tobie Meisel: Wow, you know, after our meeting with Matt we organized sherry cold meeting and we have been working hard. The first thing we needed to do, aside from identifying the committee members because there have been a time like

178

00:19:15.630 --> 00:19:39.960

Mike Tobie Meisel: Was to establish a budget and sherry among her other activities was right on the case and got a hold of john Miller and auto graphics to get an updated quotation for the actual making of the signs and their installation, which is going to run about \$26,000 right cherry.

179

00:19:40.500 --> 00:19:51.990

Mike Tobie Meisel: Yes, so we pinned down that number and then we we had discussions with other committee members about on basis or escaping

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00:19:53.220 --> 00:20:05.370

Mike Tobie Meisel: At the basis of the signs and we came up with an estimated figure of maybe another \$3,000 or so for some minimal type of of

181

00:20:06.810 --> 00:20:15.660

Mike Tobie Meisel: What you're calling on sort of a surround for the base of the signs so that the science wouldn't be damaged. You know when they're

182

00:20:16.230 --> 00:20:30.210

Mike Tobie Meisel: Modeling and and that sort of activity. The last thing we did was to establish again an estimate of repair maintenance and contingencies and totaling all that

183

00:20:30.660 --> 00:20:45.720

Mike Tobie Meisel: Together we came up with a goal of \$45,000 it's this is not, you know, pure science part of this as you can appreciate this is just estimates, but I think we're we're comfortable with that number, Wendy.

184

00:20:46.800 --> 00:20:52.920

Mike Tobie Meisel: You like you looked at those numbers too. And you felt that 45,000 was about right.

185

00:20:53.550 --> 00:20:54.090

Wendy Dockray: Yes, I did.

186

00:20:54.660 --> 00:21:06.540

Mike Tobie Meisel: OK, the next thing we did was following the mandate of our committee members we I, we were looking for local foundations.

187

00:21:07.950 --> 00:21:22.050

Mike Tobie Meisel: To solicit and and share and and Wendy identified a National Foundation database. It has well over 100,000 listings and we went through.

188

00:21:22.560 --> 00:21:31.230

Mike Tobie Meisel: A ton of screens on that and we identified locally 15 or 20 local family foundations and then we prepared.

189

00:21:32.190 --> 00:21:38.730

Mike Tobie Meisel: Wendy and and Sherry and I prepared a solicitation letter than one went through what

190

00:21:39.420 --> 00:21:50.640

Mike Tobie Meisel: 30 drafts between the three of us, but we came out with something that we're, we're happy with, and we're about to send those out to the local foundations to ask for their help.

191

00:21:51.570 --> 00:21:56.700

Mike Tobie Meisel: Second round after we put those in the mail, hopefully today or tomorrow.

192

00:21:57.150 --> 00:22:10.140

Mike Tobie Meisel: Will be solicitation of banks and organizations that gets a little more complicated because you have to go through their portals and I won't give you more detail about that. But there's a lot of work to be done on

193

00:22:10.950 --> 00:22:21.780

Mike Tobie Meisel: On making those grant applications along the way. We also talked to show and Scanlon to see if there were available state funds. Unfortunately it doesn't look like we fit.

194

00:22:22.260 --> 00:22:41.340

Mike Tobie Meisel: Any state programs to get state grants. So we are focusing, you know, more locally and that's kind of where we are today. I think we made great progress and will be calling another committee meeting and look for some help on running down some of the other possible donors.

195

00:22:42.840 --> 00:22:51.060

Wendy Dockray: My thought I'd like to add to that, knowing that we're going to cancel our membership in the foundation online Foundation Directory. I found three or four

196

00:22:52.080 --> 00:23:03.510

Wendy Dockray: Foundation outside of Guilford, for which we would probably meet the criteria for funding. So I have those. And after the holidays. We can sit and decide

197

00:23:04.590 --> 00:23:11.940

Wendy Dockray: Which ones we want to follow up on the good news is we have the letter of inquiry already drafted and we just have to tweak it a little bit.

198

00:23:13.320 --> 00:23:26.040

Wendy Dockray: In order to make it functional for these other foundations. But, and then there's the bigger ones you know that the Bank of America and the banks those take a lot of time, they're not a letter of inquiry, for the most part.

199

00:23:27.150 --> 00:23:30.390

Wendy Dockray: So we've made a lot of progress. We made a lot of progress.

200

00:23:35.430 --> 00:23:41.880

Guilford Host1: Sorry mike i two questions, one with the financials, you have 26,000 for the sign you got 3000

201

00:23:43.140 --> 00:23:59.310

Guilford Host1: For the landscaping. So it's going to give you 29,000 and then your goal is 45,000 so the other 16,000 that's strictly for maintenance of the sign on going and what is the time period that that 16,000 will cover.

202

00:24:00.570 --> 00:24:03.750

Mike Tobie Meisel: Well, the for maintenance. It's actually

203

00:24:04.980 --> 00:24:08.850

Mike Tobie Meisel: It's a, it's sort of the other category we got the hard number

204

00:24:09.930 --> 00:24:25.260

Mike Tobie Meisel: For the the making and the installation. The signs when we got a pretty fair estimate for the basis that the rest is really a combination of maintenance repairs and contingencies. And that's what makes up the balance.

205

00:24:26.400 --> 00:24:29.760

Mike Tobie Meisel: For maintenance. We just did a rough estimate

206

00:24:30.870 --> 00:24:34.830

Mike Tobie Meisel: Covering what we think might be a reasonable number for five years.

207

00:24:35.970 --> 00:24:42.420

Mike Tobie Meisel: To make it, we had to come up with some assumptions for even come up with a, an estimated figure

208

00:24:44.130 --> 00:25:07.290

Mike Tobie Meisel: What what I wanted to add is that if anybody on the, on the Commission not anyone can give us introductions to Guilford savings bank or to Webster bank or any of the organizations. So we can tailor our solicitations in that next round. It would be most welcome.

209

00:25:09.240 --> 00:25:15.150

Matthew Hoey: Like I'd be happy to try to identify some key players in some of those some of those businesses, you talked about

210

00:25:16.200 --> 00:25:20.880

Matthew Hoey: Shoot a lot. Well, you're looking who you're looking to talk to, and I'll see what I can do.

211

00:25:21.570 --> 00:25:28.920

Mike Tobie Meisel: That, that would be great. Some, some of the banks. Now use a service contract, you know, Wendy, and I've been looking at those and

212

00:25:29.310 --> 00:25:35.430

Mike Tobie Meisel: They use a service where they sort of outsource that review of grant requests.

213

00:25:35.880 --> 00:25:49.410

Mike Tobie Meisel: And so, you know, you don't know who you're dealing with, you know, someone is screening those for the banks and they have definite criteria and you do that going through screens online and so

214

00:25:50.310 --> 00:25:58.830

Mike Tobie Meisel: It's it you know it'd be much more helpful if we had the name of an individual who could help shepherd our request through

215

00:25:59.220 --> 00:26:01.050

Mike Tobie Meisel: The bank or the organization.

216

00:26:02.220 --> 00:26:02.760

Matthew Hoey: Just

217

00:26:05.880 --> 00:26:18.660

Guilford Host1: Second part of the question is, and this may be answered at a later date, but the countywide committee is still going under the

218

00:26:20.700 --> 00:26:27.840

Guilford Host1: guideline that they do not want to recognize donations on the signs themselves. Correct.

219

00:26:28.860 --> 00:26:34.560

Mike Tobie Meisel: That's a strong preference it and that's been so since the organization of the committee.

220

00:26:36.930 --> 00:26:47.070

Mike Tobie Meisel: So that's why we're doing our due diligence it through these other stages and we'll see where we stand. And people will have to be practical.

221

00:26:48.570 --> 00:26:55.470

Guilford Host1: Right, okay. Just want to make sure that was still the case. Great. Thank you, Mike and Wendy for your, your hard work on that it's much

222

00:26:55.470 --> 00:27:00.930

Mike Tobie Meisel: Appreciated sherry to weave, she's a really, really pitched and I never someone

223

00:27:02.940 --> 00:27:04.650

Guilford Host1: We look forward to seeing these

224

00:27:04.860 --> 00:27:07.830

Guilford Host1: At the end of the exit ramps. We're gonna say

225

00:27:09.030 --> 00:27:12.060

Guilford Host1: In the march, right, good. Yeah.

226

00:27:13.560 --> 00:27:13.890

Guilford Host1: Do

227

00:27:14.340 --> 00:27:14.940

Mike Tobie Meisel: What you can

228

00:27:15.000 --> 00:27:17.310

Mike Tobie Meisel: Do planning on what your calendar, you're using. Yes.

229

00:27:20.760 --> 00:27:30.210

Guilford Host1: Alright, thank you again. So let's move into our development incentives for that will turn it over to Amy. Hi, good morning.

230

00:27:31.050 --> 00:27:45.420

Amy's iPhone: Good morning. I'm there really isn't anything new to share as sherry said we were supposed to present it at a board of selectmen meeting in November and that didn't happen. So it looks like it's on the agenda in December. And we'll see where that goes.

231

00:27:47.160 --> 00:27:47.400

Okay.

232

00:27:49.800 --> 00:27:55.410

Matthew Hoey: I want to thank the Commission and Amy particular such I understand you were a key driver on developing this document.

233

00:27:56.550 --> 00:28:05.940

Matthew Hoey: And Amy. Perhaps you and I could take something offline. At some point, but just a couple of quick points that I think in you'll need to be prepared to talk about on Monday.

234

00:28:07.230 --> 00:28:11.820

Matthew Hoey: The first being, item number three and the inclusion of residential projects.

235

00:28:14.190 --> 00:28:17.730

Matthew Hoey: Particularly as it relates to item 10

236

00:28:18.780 --> 00:28:28.020

Matthew Hoey: Which is the question against instead of projects that end up with long term debt, the loss of property tax revenue you know offsetting offsetting costs on a major

237

00:28:29.490 --> 00:28:32.880

Matthew Hoey: residential facility apartment complex or something like that.

238

00:28:34.380 --> 00:28:50.160

Matthew Hoey: So I think though I do more than likely be some discussion around around that piece and the larger discussion is with a committed Commission be willing to entertain the first crack at this incentive program is being for a commercial properties only no need for answer right now.

239

00:28:51.720 --> 00:29:00.750

Matthew Hoey: And then the other one. If we do to residential stuff would there be some kind of consideration for separate layer of

240

00:29:02.220 --> 00:29:04.440

Matthew Hoey: Of incentives for

241

00:29:04.830 --> 00:29:10.590

Matthew Hoey: Anything that includes affordable housing for those of you who are paying attention to what's going on statewide

242

00:29:11.880 --> 00:29:17.580

Matthew Hoey: There are there are significant significant initiatives going on around the fact that

243

00:29:18.660 --> 00:29:24.660

Matthew Hoey: Many communities, particularly like go for are woefully behind the state target incentives for

244

00:29:25.320 --> 00:29:35.160

Matthew Hoey: Affordable housing and how again affordable housing is is a misnomer. What we're talking about largely which includes the project we have going on over by the train station.

245

00:29:35.940 --> 00:29:46.530

Matthew Hoey: Is workplace housing. So I guess one of the questions is, would you consider a layer where they'd be additional additional amount of

246

00:29:48.570 --> 00:29:49.920

Matthew Hoey: additional layer of

247

00:29:51.000 --> 00:29:54.180

Matthew Hoey: Incentives for something along affordable housing.

248

00:29:55.590 --> 00:30:11.910

Matthew Hoey: And then the last one item nine, the incentive plan should include provisions for for excluding properties and delinquent taxes canceling the percentage of the developer files for brain bankruptcy, would there be a consideration for a successor

249

00:30:12.990 --> 00:30:28.380

Matthew Hoey: owner who would be willing to comply with all of the requirements of the plan to allow that to continue. So just a couple of thoughts in terms of what we may be looking at in terms of our discussion on Monday.

250

00:30:29.580 --> 00:30:30.720

Amy's iPhone: Thank you. So, for

251

00:30:34.470 --> 00:30:36.000

Guilford Host1: Me. Do you want me to be there on Monday.

252

00:30:38.670 --> 00:30:40.230

Matthew Hoey: Everyone, Welcome. Yeah.

253

00:30:41.250 --> 00:30:45.420

Amy's iPhone: I know I've never been to a board of selectmen meeting. So, let alone one on zoom where I'm presenting

254

00:30:47.940 --> 00:30:50.460

Matthew Hoey: If both of you will probably double the size of the

255

00:30:53.460 --> 00:30:54.150

Guilford Host1: I'll be there.

256

00:30:55.980 --> 00:30:57.660

Guilford Host1: Nobody's gonna have to send me a link, though.

257

00:30:58.530 --> 00:30:59.220

Matthew Hoey: We can do that.

258

00:31:00.660 --> 00:31:00.930

Sheri Cote: Now,

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00:31:01.470 --> 00:31:12.180

Wendy Dockray: I'm a fan of the lone wolf here because I when I reviewed the proposal was very concerned about the resident, including residential because in a previous community I analyzed.

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00:31:13.650 --> 00:31:19.980

Wendy Dockray: Incentive incentives to residential and it turned out to be a tax loss. That's right, sir, you needed to provide

261

00:31:20.340 --> 00:31:20.910

And

262

00:31:22.170 --> 00:31:28.050

Wendy Dockray: The other thing is one thing was particularly interesting though, in terms of residential is development.

263

00:31:29.400 --> 00:31:37.890

Wendy Dockray: With disabilities, you know, small projects, working with nonprofits and developing some

264

00:31:39.420 --> 00:31:46.020

Wendy Dockray: residential housing for people with disabilities, which is a nice thing to do. That's all I want to say.

265

00:31:47.070 --> 00:31:56.400

Matthew Hoey: Like, thank you. Wendy I if I wouldn't mind commenting in one of the challenges is, there's a rather significant parcel of land on the west side of town.

266

00:31:56.520 --> 00:31:57.990

Matthew Hoey: The across the street.

267

00:31:57.990 --> 00:32:06.990

Matthew Hoey: From the rock pile. It was approved for some 100 senior or, you know, age restricted housing.

268

00:32:08.190 --> 00:32:20.190

Matthew Hoey: And there's currently a discussion going on with Planning and Zoning and and our land use departments around that. My understanding is they're looking to pull that age restriction down

269

00:32:21.360 --> 00:32:39.540

Matthew Hoey: Which, to your point, Wendy, could be a significant impact to the school district that of course might just be a negative and stabilizing factor relative to our schools as we're looking at declining enrollments for the foreseeable future. I see. Ted, not has done over there.

270

00:32:40.740 --> 00:32:53.730

Matthew Hoey: But nonetheless, I think it warrants some serious consideration. Now, obviously we're probably in best case scenario we're probably to two months away from the board approving it the board of selectmen approving anything

271

00:32:54.630 --> 00:32:58.050

Matthew Hoey: My, my hope would be to have something in place before the end of the first quarter.

272

00:32:59.130 --> 00:33:08.760

Matthew Hoey: Because we're going to have to have a lawyers play with this and then there'll be a public hearing and a town meeting as we go through this process. So the fact is I would assume that

273

00:33:09.780 --> 00:33:13.890

Matthew Hoey: This would not be retroactive that any project that

274

00:33:13.890 --> 00:33:15.150

Matthew Hoey: Hasn't been approved by

275

00:33:15.180 --> 00:33:25.620

Matthew Hoey: Planning and Zoning is in the can, if you will. And this project would not apply your anyone's like welcome anyone's thoughts on on on, particularly on that last proposal.

276

00:33:27.750 --> 00:33:33.570

Theodore Sands: Well, I don't see why you would have an incentive for something that was already approved and ready to go.

277

00:33:35.910 --> 00:33:36.180

Matthew Hoey: Thanks.

278

00:33:37.170 --> 00:33:40.020

Guilford Host1: Yeah, I wouldn't do retro either that that doesn't make sense.

279

00:33:41.580 --> 00:33:43.350

Guilford Host1: It would just be giving money away at this point.

280

00:33:43.830 --> 00:33:44.670

Yeah.

281

00:33:46.770 --> 00:33:59.520

Guilford Host1: Also Matt that project that's going on across from the Guilford commons. There was 55 and older age restriction, but that was removed by Planning and Zoning about two years ago.

282

00:34:00.780 --> 00:34:05.610

Guilford Host1: Come up in one of their meetings, so I don't believe the age restriction is still there. I

283

00:34:05.760 --> 00:34:23.700

Matthew Hoey: Agree. That's why I thought I'd said that I think that has been removed. So it was originally designed for. It was originally designed. Yeah, with the with the understanding that it would be low impact relative to services a while on the school side, let's put it that way, you know, correct.

284

00:34:25.650 --> 00:34:26.610

Guilford Host1: Correct. Okay, good.

285

00:34:28.320 --> 00:34:28.710

Guilford Host1: Thank you.

286

00:34:32.340 --> 00:34:39.030

Guilford Host1: Okay so new business we have we have to approve our annual

287

00:34:43.290 --> 00:34:55.080

Guilford Host1: Meeting schedule. Thank you. Thank you. I shared this up on screen real quick. So this is our schedule for economic development commissions for the year 2021

288

00:34:57.480 --> 00:35:07.110

Guilford Host1: I don't see any conflicts with holidays or any of that. So if anybody has any input, let me know.

289

00:35:09.570 --> 00:35:11.520

Guilford Host1: Otherwise, I need a motion to approve.

290

00:35:13.080 --> 00:35:13.620

Theodore Sands: The motion.

291

00:35:14.880 --> 00:35:17.160

Guilford Host1: Thank you, Ted me the second

292

00:35:20.580 --> 00:35:22.890

Guilford Host1: Thank you, Wendy. All those in favor,

293

00:35:25.020 --> 00:35:25.200

Theodore Sands: Aye.

294

00:35:25.290 --> 00:35:26.250

Guilford Host1: Any closed.

295

00:35:27.870 --> 00:35:34.020

Guilford Host1: In the okay so that passes. Thank you stop sharing. There we go. There's everybody in

296

00:35:37.530 --> 00:35:42.090

Guilford Host1: All business we pretty much covered that unless anybody has anything to add to

297

00:35:43.740 --> 00:35:44.220

Guilford Host1: The

298

00:35:45.420 --> 00:35:47.760

Guilford Host1: Window contest or anything on the green

299

00:35:48.600 --> 00:35:58.830

tracy: I have a question about the funds. I know there was some discussion at our local merchants meeting about the light funds and whether or not that was going to be

300

00:36:00.090 --> 00:36:04.950

tracy: Approved for the green or the town or just not at all at this point.

301

00:36:07.170 --> 00:36:11.580

Guilford Host1: I don't think it was so much a matter of funding as a matter of logistics.

302

00:36:13.170 --> 00:36:14.400

Guilford Host1: There's no

303

00:36:15.420 --> 00:36:19.410

Guilford Host1: Well, first there was a misunderstanding of where we wanted to have the lights go

304

00:36:21.420 --> 00:36:32.670

Guilford Host1: They thought it was on the green proper and on the light posts in the grain and then that wasn't the case, but it still comes down to electricity being available in those locations.

305

00:36:34.080 --> 00:36:37.380

Guilford Host1: So it was talking about. Go ahead.

306

00:36:37.980 --> 00:36:50.460

Amy's iPhone: Well, my understanding was that it was pretty much impossible for either the, the town or the chamber to fairly give money to individual businesses because there were a handful that came forward and said, hey, we'd like help lighting.

307

00:36:51.420 --> 00:36:55.350

Amy's iPhone: And and that we didn't really figure out a way to to get the money to those businesses without

308

00:36:56.850 --> 00:36:58.290

Amy's iPhone: excluding others so

309

00:36:58.830 --> 00:37:12.900

Sheri Cote: Apparently, yeah. Yeah, so there were two issues. One was the logistics of electricity. And then the second one was how to distribute those funds fairly without getting ourselves into hot water and we we don't have an answer for that. Tracy

310

00:37:13.830 --> 00:37:23.910

tracy: So is it possible that they could like the trees that are surrounding this by the sidewalks on the green

311

00:37:25.230 --> 00:37:29.340

tracy: That's not directly business oriented, it's just

312

00:37:30.450 --> 00:37:31.920

tracy: Essentially part of the green

313

00:37:32.760 --> 00:37:38.790

Guilford Host1: Again it comes down to electricity. There's no outlets over there. We can't run wires along the sidewalk.

314

00:37:41.130 --> 00:37:41.700

tracy: Overhead.

315

00:37:42.330 --> 00:37:47.700

tracy: Right, if the buildings buildings owners themselves, we're willing to share in the electrical costs.

316

00:37:49.290 --> 00:37:53.940

Guilford Host1: Again, it's logistics to get that some trees are closer to buildings.

317

00:37:53.940 --> 00:37:54.720

Guilford Host1: And others.

318

00:37:56.220 --> 00:37:59.280

Guilford Host1: As far as the way wires would have to run

319

00:38:00.750 --> 00:38:17.970

Guilford Host1: I think it's I think it's should be part of a greater long term project where we have the lamp posts and figuring out how to retrofit an outlet into the lamppost so in the evening when the lamppost. Come on, they would also like the lights in the trees.

320

00:38:19.530 --> 00:38:25.140

Guilford Host1: I think anything that we tried to do this year might just look sloppy honestly thrown together.

321

00:38:26.040 --> 00:38:26.640

Guilford Host1: So I think

322

00:38:26.850 --> 00:38:29.730

Guilford Host1: This should be planned out and thought out.

323

00:38:31.410 --> 00:38:32.070

Guilford Host1: For next year.

324

00:38:32.970 --> 00:38:40.860

Amy's iPhone: Because none of it's actually town property either which makes it, it's either private or state right along with to St. Pete and so

325

00:38:41.970 --> 00:38:43.110

Amy's iPhone: You could like the town hall.

326

00:38:46.950 --> 00:38:50.010

tracy: Would all help. I feel like Madison is just

327

00:38:51.540 --> 00:38:52.950

tracy: Out doing us yet again.

328

00:38:55.950 --> 00:38:57.450

Guilford Host1: We can't have that.

329

00:38:58.110 --> 00:38:58.950

tracy: We cannot

330

00:39:01.980 --> 00:39:06.150

Wendy Dockray: I thought on Saturday I went shopping in Denmark Guilford in there, a lot of people there.

331

00:39:07.470 --> 00:39:09.240

A lot of people are in the stores.

332

00:39:11.160 --> 00:39:12.060

tracy: Restaurants.

333

00:39:12.930 --> 00:39:13.110

But

334

00:39:15.420 --> 00:39:16.500

The chocolate tier

335

00:39:18.030 --> 00:39:22.620

Wendy Dockray: And pop this on went into I waited outside until it was kind of clear to go in

336

00:39:29.610 --> 00:39:30.030

Guilford Host1: Okay.

337

00:39:31.680 --> 00:39:35.160

Guilford Host1: Our next item which was also covered is the tree lighting.

338

00:39:36.420 --> 00:39:41.250

Guilford Host1: We as as sherry said we're keeping the time and date.

339

00:39:42.330 --> 00:39:49.740

Guilford Host1: A secret as to when we're going to make this video. However, the plan is to have it launched on the town website.

340

00:39:51.990 --> 00:39:59.640

Guilford Host1: The simply Guilford Facebook page as well as the Guilford economic development and tourism page.

341

00:40:01.980 --> 00:40:12.450

Guilford Host1: No later than Friday evening when the tree would normally be lit is the time we're aiming to have the video available online. I did get an email this morning.

342

00:40:14.340 --> 00:40:16.470

Guilford Host1: Actually last night, I believe.

343

00:40:20.580 --> 00:40:21.240

Guilford Host1: From

344

00:40:22.260 --> 00:40:28.560

Guilford Host1: Laura clap Davidson i don't i don't know who she is. But, Amy, she said.

345

00:40:29.670 --> 00:40:31.260

Guilford Host1: She'd sent me a link to a video.

346

00:40:32.280 --> 00:40:47.160

Guilford Host1: To include in the package, but she's the only one I've received a video from and I haven't even watched it yet. So I'll review

that with Sherry later on today and we'll see how aware, we can put that into

347

00:40:48.300 --> 00:40:51.450

tracy: She's a very talented singer who lives in town.

348

00:40:51.900 --> 00:40:55.800

Amy's iPhone: And she has performed at the field before. Yeah.

349

00:40:56.250 --> 00:40:59.430

Guilford Host1: Okay, as I said, I haven't seen the video yet.

350

00:41:01.020 --> 00:41:08.850

Guilford Host1: I'll review that with Sherry later on today and we'll, we'll get it in there somehow.

351

00:41:10.290 --> 00:41:13.770

Sheri Cote: So that is the request to get back into our tree lighting video

352

00:41:14.160 --> 00:41:15.150

Guilford Host1: I think so, yes.

353

00:41:16.140 --> 00:41:19.440

Sheri Cote: So, okay, let's talk about that offline and

354

00:41:19.530 --> 00:41:25.950

Guilford Host1: Yeah, I just wanted to let you know that it was there. I don't even know what it is. So I haven't watched it yet. I just saw

355

00:41:27.030 --> 00:41:27.270

Guilford Host1: That

356

00:41:29.460 --> 00:41:38.280

Amy's iPhone: We were going to reach out to some of the performers and see if we could do some music or performance and dance or whatnot in that tree lighting video. So that's why

357

00:41:41.970 --> 00:41:45.840

Guilford Host1: We reach out to Laura to do something on the greenest one of those guests.

358

00:41:46.590 --> 00:41:46.980  
Amy's iPhone: That is

359  
00:41:48.780 --> 00:41:50.640  
Guilford Host1: Okay, pop up.

360  
00:41:54.000 --> 00:41:54.570  
Guilford Host1: Okay.

361  
00:41:57.690 --> 00:42:03.840  
Sheri Cote: Mark. Mark minded Amy talked a little bit about the Guilford green merchants. They have an event on Thursday.

362  
00:42:04.500 --> 00:42:05.220  
Guilford Host1: I would love for that.

363  
00:42:07.320 --> 00:42:23.310  
Amy's iPhone: We are having a holiday stroll from noon to seven on Thursday, trying to kind of take the place of previous events such as the tree lighting or the list girls night out to get shoppers downtown without having them all downtown at once.

364  
00:42:24.540 --> 00:42:29.730  
Amy's iPhone: And then we are also the businesses around the green are staying openly until seven o'clock minimum

365  
00:42:30.750 --> 00:42:31.560  
Amy's iPhone: On the

366  
00:42:32.580 --> 00:42:34.920  
Amy's iPhone: The first three Thursdays of December.

367  
00:42:36.900 --> 00:42:47.520  
Amy's iPhone: So they're a bunch of discounts and deals that stores are offering this Thursday that are all on the the Guilford green merchants district Facebook page.

368  
00:42:50.910 --> 00:42:51.270  
Amy's iPhone: Good.

369  
00:42:53.220 --> 00:42:54.390  
Guilford Host1: Excellent, thank you Amy.

370

00:42:56.940 --> 00:43:04.440

Guilford Host1: Okay, we're going to move to approval of bills. I have one bill for

371

00:43:05.640 --> 00:43:17.310

Guilford Host1: Three hours, three and a half hours at \$17 and 75 cents per hour for a total of \$62 and 13 cents for recording services, I need a motion to approve.

372

00:43:21.150 --> 00:43:21.690

helenamullett: Don't know.

373

00:43:23.580 --> 00:43:29.310

Guilford Host1: Okay, David. David beat you to it, just by a millisecond there. So I need a second

374

00:43:31.650 --> 00:43:31.980

Wendy Dockray: Second,

375

00:43:34.260 --> 00:43:36.810

Guilford Host1: Wendy. You're slacking today, Tracy beyond that one.

376

00:43:39.180 --> 00:43:40.830

Guilford Host1: All right. All those in favor,

377

00:43:43.470 --> 00:43:48.240

Guilford Host1: Okay, well, we just paid for Judy's Thanksgiving dinner. Yes.

378

00:43:52.440 --> 00:43:56.310

Guilford Host1: Hey, man. We need a motion to adjourn unless anybody has anything else.

379

00:44:00.660 --> 00:44:15.870

Guilford Host1: Okay. Well, I just want to take a moment to let everybody if I don't see you throughout the month. I wish you all a very Happy Holiday season, be safe, be strong, the, the, the sun is coming up on the other side. There's light at

380

00:44:15.870 --> 00:44:16.620

Guilford Host1: The end of the tunnel.

381

00:44:17.160 --> 00:44:23.490

Guilford Host1: All those good things. We are going to get there. I look forward to it. And I look forward to seeing you all in January.

382

00:44:24.840 --> 00:44:29.010

Guilford Host1: As I said, be safe, be healthy. Be happy and enjoy the season.

383

00:44:30.150 --> 00:44:30.840

Wendy Dockray: To mark.

384

00:44:31.260 --> 00:44:31.830

tracy: Do you all

385

00:44:32.730 --> 00:44:33.420

Guilford Host1: Thank you.

386

00:44:33.690 --> 00:44:35.220

Guilford Host1: Thanks. Thank you.

387

00:44:35.280 --> 00:44:36.120

Great day everybody

388

00:44:39.930 --> 00:44:41.250

Guilford Host1: Thank you, Ted need a second

389

00:44:41.550 --> 00:44:41.970

Damian Gunningsmith: So I can

390

00:44:43.050 --> 00:44:43.320

tracy: Thank

391

00:44:43.590 --> 00:44:45.870

Guilford Host1: You thank Good to hear from you today.

392

00:44:47.610 --> 00:44:49.140

tracy: We are ready to go.

393

00:44:50.580 --> 00:44:53.340

Guilford Host1: 844 words. Thank you all again very much

394

00:44:53.400 --> 00:44:54.600  
tracy: Thank you. Take care everyone

395  
00:44:54.750 --> 00:44:55.290  
helenamullett: Thank you.

396  
00:45:06.870 --> 00:45:08.820  
Guilford Host1: Judy. I'll send you the recording in a few minutes.

397  
00:45:11.850 --> 00:45:12.990  
judy Catellano: Okay, thanks a lot.

398  
00:45:13.560 --> 00:45:14.160  
Guilford Host1: You got it.