

WEBVTT

1

00:02:19.800 --> 00:02:20.250

Mark Wasserman: How are you

2

00:02:54.690 --> 00:02:56.910

I've always wondered, what is that thing behind you.

3

00:02:58.320 --> 00:02:58.920

Mark Wasserman: This

4

00:03:00.300 --> 00:03:01.950

Mark Wasserman: That is a

5

00:03:03.630 --> 00:03:06.390

Mark Wasserman: Original Terminator T 800

6

00:03:09.030 --> 00:03:12.240

Mark Wasserman: from way back in the day when I used to work in a video store.

7

00:03:16.860 --> 00:03:20.580

Mark Wasserman: He watches over me make sure I get my work done. I think

8

00:03:22.950 --> 00:03:30.960

Mark Wasserman: You put them out on Halloween. No, he's, he's very priceless at this point. He's about 35 years old.

9

00:03:36.570 --> 00:03:45.210

Mark Wasserman: I used to scare my wife with them all the time, though, because I'd move around the basement and put ads on him. So she would come downstairs. She thought somebody was standing there.

10

00:03:48.330 --> 00:03:49.530

Mark Wasserman: I'm an awful person.

11

00:03:55.980 --> 00:03:56.550

Mark Wasserman: Are you, David.

12

00:03:57.930 --> 00:03:59.280

helenamullett: Good. How are you, Mark.

13

00:03:59.550 --> 00:04:00.780

Mark Wasserman: I'm doing well. Thank you.

14

00:04:03.630 --> 00:04:04.770

helenamullett: Another beautiful day.

15

00:04:08.370 --> 00:04:31.980

Mark Wasserman: Supposed to be really nice. This weekend might be our last really warm weekend mid 70s.

16

00:04:35.310 --> 00:04:37.770

Are you working at home. Are you in the office.

17

00:04:39.660 --> 00:04:44.340

Guilford Host1: Are you talking to me. Yeah. Yes. I'm, I'm at home today. I mean this morning.

18

00:04:45.780 --> 00:04:48.720

Guilford Host1: I have back to back Zoom's until 1130

19

00:04:49.020 --> 00:04:55.980

Guilford Host1: The smoke. Yes. And so I I'm doing that from home before I go into the office. Good morning, Tracy

20

00:04:56.340 --> 00:04:58.620

Mark Wasserman: Good morning. Hello everyone.

21

00:04:59.970 --> 00:05:00.780

Mark Wasserman: Good to see you.

22

00:05:01.620 --> 00:05:04.140

tracy: Thank you. Good to see you all to

23

00:05:22.950 --> 00:05:27.840

Mark Wasserman: I know that Ted will not be joining us. Here's Judy. Hi, Judy. Good morning.

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00:05:29.910 --> 00:05:31.920

Mark Wasserman: Good. You're gonna play the piano for us.

25

00:05:35.970 --> 00:05:36.990

Judy Castellano: Yet, what's behind

26

00:05:39.810 --> 00:05:40.410

iPhone: The morning

27

00:05:40.920 --> 00:05:41.610

Mark Wasserman: I JP

28

00:05:41.850 --> 00:05:44.520

iPhone: Hey, doing well. Thank you. It's good to see everybody

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00:05:47.550 --> 00:05:48.150

tracy: Morning.

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00:06:01.980 --> 00:06:03.930

Mark Wasserman: Everybody just a couple more minutes.

31

00:06:05.490 --> 00:06:10.830

Mark Wasserman: I know that they began will turn. I'm sorry. I know that Ted sands will not be joining us this morning.

32

00:07:05.190 --> 00:07:06.420

Mark Wasserman: Be quick start

33

00:07:15.150 --> 00:07:17.220

Mike & Tobie: Hi, hi, Mark. Good morning.

34

00:07:17.490 --> 00:07:18.180

Mark Wasserman: Morning, Mike.

35

00:07:18.480 --> 00:07:19.080

iPhone: Good morning.

36

00:07:19.380 --> 00:07:21.270

Mike & Tobie: For you, I

37

00:07:22.860 --> 00:07:26.190

Mike & Tobie: I see. I see who's not in school this morning.

38

00:07:27.810 --> 00:07:30.450

Mark Wasserman: He's working from home this morning.

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00:07:30.750 --> 00:07:33.630

Mark Wasserman: And she's actually working on always

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00:07:35.040 --> 00:07:36.990

Mike & Tobie: Okay. Hi, Tracy

41

00:07:37.350 --> 00:07:38.430

tracy: Hi, how are you

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00:07:38.640 --> 00:07:40.230

Mike & Tobie: I'm excellent and, you know,

43

00:07:41.130 --> 00:07:42.480

tracy: Doing well. Thank you.

44

00:07:42.720 --> 00:07:47.610

Mike & Tobie: You know, being alive is doing well let's set low standards and that way we always when

45

00:07:48.150 --> 00:07:49.860

tracy: I always say, if we're healthy. It's a good

46

00:07:49.860 --> 00:07:51.930

Mike & Tobie: Day absolutely true.

47

00:07:57.960 --> 00:07:59.670

tracy: And things are looking up a little

48

00:08:00.300 --> 00:08:02.430

Mike & Tobie: Are they are you starting to see some traffic in the

49

00:08:02.430 --> 00:08:15.540

tracy: Store. Yeah. I think what's happening is everybody figures, they'll come out and kind of get prepared for fall and then in anticipation of possibly being in during winter.

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00:08:16.230 --> 00:08:16.590

Mike & Tobie: But

51

00:08:16.770 --> 00:08:23.760

tracy: I'm going to remain hopeful that we might be able to carry this through December we can do that. I think things will be okay.

52

00:08:24.180 --> 00:08:25.500

Mike & Tobie: paper tigers crushed.

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00:08:25.980 --> 00:08:35.550

tracy: Exactly. There's just certain pockets of business that are deadlines. One of them that there's not a lot of incentive to go clothes shopping

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00:08:36.570 --> 00:08:40.590

Mike & Tobie: It's like, yeah, we're, you know, we're going to use close right

55

00:08:41.490 --> 00:08:47.340

tracy: It's kind of if one work customer says I don't go anywhere. I don't do anything, it's

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00:08:49.200 --> 00:08:50.760

tracy: We can get out still

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00:08:52.680 --> 00:08:54.180

Mike & Tobie: Have you been going out ago

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00:08:55.500 --> 00:09:00.600

tracy: very cautiously. A lot of takeout look patio parties as I call them,

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00:09:02.100 --> 00:09:04.440

tracy: Very tight groups.

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00:09:06.570 --> 00:09:11.910

tracy: We were using the clubs, a little bit more because they just sort of a consistent group of people

61

00:09:13.290 --> 00:09:14.580

tracy: Believe me. Not very often.

62

00:09:15.360 --> 00:09:19.980

tracy: Ah, so you know a little bit of dining, if we think it looks safe.

63

00:09:21.180 --> 00:09:24.210

tracy: And to me, safe is like 12 feet away from everybody.

64

00:09:25.950 --> 00:09:30.420

Wendy Dockray: I went to Chapter one last week for dinner, and it was mob.

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00:09:30.720 --> 00:09:31.500

tracy: Is that right

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00:09:32.130 --> 00:09:36.840

Wendy Dockray: I mean, mom, the patio in New York, it was. I thought known at five.

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00:09:38.160 --> 00:09:38.670

Wendy Dockray: And five.

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00:09:39.630 --> 00:09:45.630

tracy: Yeah, I think people are going out earlier because it's it gets cold earlier was the sunsets and

69

00:09:47.250 --> 00:09:49.350

tracy: I noticed a to it's it's early

70

00:09:50.370 --> 00:09:52.830

Mike & Tobie: Yeah. Nope, nope, nope. No, Kevin.

71

00:09:54.630 --> 00:10:01.050

Mike & Tobie: Will meet you in a woman people for an early dinner and early dinner now is getting closer to five o'clock.

72

00:10:01.950 --> 00:10:03.240

tracy: Right now.

73

00:10:04.200 --> 00:10:05.820

Mark Wasserman: You get all the blue plate special

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00:10:06.570 --> 00:10:09.150

tracy: Yeah. Yeah, I don't think anybody has that

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00:10:11.340 --> 00:10:12.600

tracy: Just trying to survive.

76

00:10:14.100 --> 00:10:22.380

tracy: Although I heard this is all room. I don't know what a stacked but it certainly looks that way. I hear that I know watches is doing very well right now.

77

00:10:22.650 --> 00:10:34.080

Mike & Tobie: Yeah, watch her every time I go by there Quadro is is very busy, you know, and I noticed that the marine finally came up with an idea. I didn't see anybody out there, but they came up with an idea to clear

78

00:10:34.890 --> 00:10:42.540

Mike & Tobie: Some of the junk out you know on the on the water side and set up an area outside but kind of late in coming

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00:10:43.110 --> 00:10:52.620

tracy: Yeah, it's interesting to me how people are a little late to the game and with the outdoor dining spaces, but I think

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00:10:54.090 --> 00:11:07.530

tracy: I don't know that I wouldn't say this out loud, but I think it's really nice to have the outdoor dining and it sort of makes the town look alive and I say this in a manner in which perhaps it's something that can be extended on a more permanent basis.

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00:11:09.570 --> 00:11:15.900

tracy: But that's not for me to say. And it's immature at this point.

82

00:11:16.260 --> 00:11:24.600

Mike & Tobie: Oh, I think that's great I yeah it does make the town with more alive and that's nice and happy.

83

00:11:25.800 --> 00:11:26.850

tracy: He do they do.

84

00:11:27.900 --> 00:11:32.190

tracy: We've gone to South and Mark certainly interrupt when you want to start

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00:11:32.220 --> 00:11:33.600

Mark Wasserman: We're ready to start whenever

86

00:11:33.600 --> 00:11:35.190  
tracy: Okay. All right. We'll start, stop.

87  
00:11:38.100 --> 00:11:39.900  
Mark Wasserman: But I do want to say good morning, Amy. Hi, Amy.

88  
00:11:40.260 --> 00:11:42.000  
iPhone: Morning. Morning, Amy.

89  
00:11:42.960 --> 00:11:45.420  
Mark Wasserman: So we will call to order date oh six.

90  
00:11:48.450 --> 00:11:57.660  
Mark Wasserman: And we'll go right into our agenda item one is communication forum and do not have any item. Today's guest speaker, we're

91  
00:11:58.170 --> 00:12:07.740  
Mark Wasserman: At so we're going to go to approval of previous meetings minutes. First I want to apologize for getting those out a little late.

92  
00:12:08.610 --> 00:12:25.740  
Mark Wasserman: This month I did not realize that I did not have them until I started doing giving. So it was kind of last minute, so I apologize for that. Hopefully everybody got a chance to look at them to open it up. Now, if anybody has any corrections or missions were changes.

93  
00:12:26.640 --> 00:12:28.470  
Wendy Dockray: I actually wasn't there.

94  
00:12:29.580 --> 00:12:31.200  
Wendy Dockray: I was like flying to mark.

95  
00:12:32.850 --> 00:12:41.340  
Wendy Dockray: I was in, um, my husband had that were in the car and he had his hearing aids hooked into the meeting.

96  
00:12:41.640 --> 00:12:45.000  
Wendy Dockray: And he had just gotten them and he didn't realize he was listening to the meeting.

97  
00:12:47.910 --> 00:12:48.780  
On the video.

98

00:12:50.190 --> 00:12:53.010

Wendy Dockray: And we were we were lost in Portsmouth, New Hampshire, so

99

00:12:54.000 --> 00:12:57.420

Mark Wasserman: In parentheses after your name. We're going to put partially

100

00:12:57.840 --> 00:12:58.170

Yeah.

101

00:13:03.870 --> 00:13:07.950

Mark Wasserman: Okay. Any so we'll make that

102

00:13:09.300 --> 00:13:11.520

Mark Wasserman: Change. Are there any other

103

00:13:13.740 --> 00:13:15.270

Mark Wasserman: Change changes that need to be addressed.

104

00:13:17.040 --> 00:13:19.590

Mark Wasserman: Okay. Hearing none, I need a motion to approve.

105

00:13:22.050 --> 00:13:24.210

Mark Wasserman: Thank you, Mike mozelle I need a second

106

00:13:24.930 --> 00:13:25.650

iPhone: Call second

107

00:13:26.490 --> 00:13:30.720

Mark Wasserman: Thank you. JP. Okay, all those in favor to approve the minutes.

108

00:13:34.290 --> 00:13:34.950

Mark Wasserman: Passes

109

00:13:36.210 --> 00:13:38.070

Mark Wasserman: So we will move into

110

00:13:39.960 --> 00:13:44.040

Mark Wasserman: Economic Development coordinators report, which is Jerry hi Sherry.

111

00:13:44.640 --> 00:13:55.320

Guilford Host1: Hi, good morning, everyone. So as you know, I've been serving in Brian's role for almost a month now big shoes to fill.

112

00:13:56.190 --> 00:14:04.860

Guilford Host1: He obviously was there for a long time and knew everything about everything. So I am learning. I'm looking through his files.

113

00:14:05.220 --> 00:14:17.400

Guilford Host1: He he kept really great thorough notes on everything. So I've been reviewing those looking at his electronic files to just get acclimated I've been watching some of the

114

00:14:18.360 --> 00:14:28.440

Guilford Host1: Last couple months P AMP Z meetings, that's a benefit to having meetings via zoom. They're all recorded, so I've been able to sort of catch up a little bit on projects that way.

115

00:14:29.130 --> 00:14:37.890

Guilford Host1: Those are very long meetings, but they've been beneficial. Some of the most, the more interesting things that have happened. I think

116

00:14:37.950 --> 00:14:42.720

Guilford Host1: It was my first day on the job when a contractor or developer called me.

117

00:14:42.930 --> 00:14:55.500

Guilford Host1: And asked if I knew any C corpse, where he could sell his tax credits. He's a nonprofit and has tax credits available. And I guess C corpse like to buy those and use them and so

118

00:14:55.890 --> 00:15:01.560

Guilford Host1: That was another learning experience for me. And, you know, did my best to help him out.

119

00:15:02.100 --> 00:15:10.440

Guilford Host1: This week, a movie producer reached out and is looking for good locations and Guilford to to add to his movie. So that's fun.

120

00:15:10.980 --> 00:15:18.960

Guilford Host1: I'm working with advanced CT on identifying lab space that's available in Guilford, so looking through Brian's notes on

121

00:15:19.470 --> 00:15:30.120

Guilford Host1: Available properties to see what we might have that would accommodate labs. You may have seen on Facebook. Matt and I went to different tack to do a business check in.

122

00:15:30.870 --> 00:15:40.320

Guilford Host1: We're working with them to put they're going to donate a defibrillator and put it on the tourism a kiosk there next to the community center.

123

00:15:41.040 --> 00:15:54.990

Guilford Host1: They would like to make Guilford a heart safe town. So it's been busy 24 hours a week fills up quite quickly between, especially between meetings, a lot of zoom meetings and and just getting caught up.

124

00:15:56.640 --> 00:16:07.350

Guilford Host1: A couple of businesses have closed, you probably have seen, and I'm not sure if we mentioned it last recently but Preston dress the dry cleaner in Guilford has closed.

125

00:16:08.910 --> 00:16:18.270

Guilford Host1: Lafferty Martin, which was an attorney that was located at gatehouse West have moved out of that space. So there's more available office space there.

126

00:16:18.660 --> 00:16:28.320

Guilford Host1: Those are just a couple that I know of. I'm sure there are more that are under the radar that we don't know about yet. And we will find out about soon. Any questions for me.

127

00:16:29.370 --> 00:16:38.940

Mark Wasserman: And I have a couple of questions. In addition to the moving out moving from home. I think I mentioned it last month phone and Bradstreet is also moved to a virtual office.

128

00:16:41.730 --> 00:16:45.930

Mark Wasserman: The tree lighting this year, is that still going to happen.

129

00:16:46.620 --> 00:16:52.410

Mark Wasserman: Now, okay, so are they, they're still going to put up a tree. They're just not going to happen. The festivities around

130

00:16:52.470 --> 00:17:01.500

Guilford Host1: That, yes, Rick from Parks and Rec will light the tree and we may announce the lighting time day in time.

131

00:17:02.220 --> 00:17:15.120

Guilford Host1: But we will not be organizing the full blown events that we've done in the past with all of the entertainment and dancing and things like that because we, we just don't want to draw 2000 people to the green

132

00:17:16.320 --> 00:17:17.760

Guilford Host1: For an activity like that.

133

00:17:18.420 --> 00:17:18.810

Okay.

134

00:17:22.890 --> 00:17:26.430

Mark Wasserman: I think that's all I had something come up later, I'm sure.

135

00:17:27.360 --> 00:17:35.850

Guilford Host1: Well, actually, one, one more thing. The green merchants obviously still working with them in both roles chamber and economic development.

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00:17:36.750 --> 00:17:46.170

Guilford Host1: Meeting with them tomorrow. We're going to talk about a couple of issues, but I think I'll leave that to Amy who will probably give a little bit more of a report on green the green merchants activities.

137

00:17:48.120 --> 00:17:50.580

Mark Wasserman: Good. Not to put you on the spot, Amy.

138

00:17:51.510 --> 00:17:57.810

amyearls: Well, I might as well fill that in. So first I read last night that characters and costumes is selling off all of their costumes.

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00:17:58.140 --> 00:18:11.070

amyearls: They're going to still have the the read amusements and the segway tours. I imagine they're going to close their storefront that's

probably the biggest expense there, but they are choosing Halloween to to close after 32 years for the costume part

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00:18:13.140 --> 00:18:20.760

amyearls: The Gilbert green merchants. We are organizing a we're calling it ladies night out, even though we're welcoming anybody who wants to shop and eat, but

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00:18:21.840 --> 00:18:32.790

amyearls: A shopping day October 15 we're doing it noon to eight to kind of allow people to spread out if they want to, you know, come during the day for lunch, or they want to come in the evening.

142

00:18:34.200 --> 00:18:41.640

amyearls: It's kind of in place of the if you know the list. They did a girls night out.

143

00:18:42.720 --> 00:18:55.020

amyearls: For a number of your four or five years and Guilford where they would have a drink special and you go to the marketplace or blues and you'd get a sticker and a glass of wine and you'd get that sticker would allow you to get a discount

144

00:18:56.100 --> 00:19:03.030

amyearls: A bunch of stores around the green and since they're not doing that, we thought we'd we start really early for the holiday shopping in October.

145

00:19:04.560 --> 00:19:15.870

amyearls: And I'm hoping that tomorrow we will kind of solidify something to do in November and December, whether that's something for small business Saturday, whether that's another ladies night a men's night.

146

00:19:16.590 --> 00:19:25.110

amyearls: We've talked about doing a a window display contest or decorating little Christmas trees outside the stores.

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00:19:26.130 --> 00:19:34.140

amyearls: And it has also come up to to light more of the town to delight the trees on Whitfield Street to outline the buildings in lights.

148

00:19:35.760 --> 00:19:50.400

amyearls: And that's something that has come up, I think two years ago was the first time that there was a real push to do that and obviously

there's money involved and there's land ownership involved and there are electric wires going across sidewalks.

149

00:19:51.630 --> 00:20:01.710

amyearls: But this past week, one of the merchants actually said, Hey, G. Madison is there their economic development group or the chamber, or some combination thereof.

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00:20:02.100 --> 00:20:12.360

amyearls: Is actually spending \$7,000 to light the downtown. Is that something that Guilford would do. And she asked to have that brought up with the EDC so

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00:20:13.080 --> 00:20:21.660

amyearls: I will put that out there. I know we don't have \$7,000 in the budget, but if there's some way that we could help find sponsorship businesses or

152

00:20:22.920 --> 00:20:29.280

amyearls: You know, coordinate that in any way. I know the the businesses would appreciate that, put that out there.

153

00:20:29.790 --> 00:20:42.840

Mark Wasserman: One of the question. I think that's a great idea for lighting up downtown. I know other towns, do it. And I know that their public works department usually has to do the work, because it involves putting Lights up on the polls.

154

00:20:43.290 --> 00:20:47.730

Mark Wasserman: Are the street lamps, things like that. And that's kind of their territory.

155

00:20:49.830 --> 00:20:57.450

Mark Wasserman: So I guess one of the questions is, is it even possible with the street lamps. They have some

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00:20:58.590 --> 00:21:07.080

Mark Wasserman: Some street lamps have electrical outlets in them, where you can wrap string of lights around it and plug it right into the street lamp, and it comes on the lamps. Come on.

157

00:21:08.370 --> 00:21:22.200

Mark Wasserman: So I don't know if we have something like that. So I think I said this in an email as well. I think our first step on that would be talking to public works and seeing what they feel.

158

00:21:23.220 --> 00:21:32.130

Mark Wasserman: Is possible to do that. Maybe that's running an extension quarter, some kind of nice cord from the top of the light pole over to one of the buildings.

159

00:21:33.180 --> 00:21:38.430

Mark Wasserman: Not really sure the logistics of that. But I think it's a great idea. And I think we should explore it.

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00:21:40.050 --> 00:21:42.240

Mark Wasserman: Don't know if it can happen for this year.

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00:21:44.100 --> 00:21:44.670

Mark Wasserman: But

162

00:21:45.840 --> 00:21:46.740

Mark Wasserman: I

163

00:21:47.790 --> 00:21:48.930

Mark Wasserman: I don't know.

164

00:21:50.220 --> 00:22:00.510

Mark Wasserman: That we can't either. So how do we feel about putting together a committee for investigating that, and see if we can make that happen.

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00:22:01.770 --> 00:22:02.070

Mark Wasserman: Because

166

00:22:02.130 --> 00:22:15.600

tracy: I wonder if if it's, I don't, I'm not sure what the financial implications are of this, you know, the town event. You have to put up the bandstand, you have to put up all this extra stuff to have the event that we typically have for

167

00:22:16.950 --> 00:22:24.450

tracy: For Christmas I would think there might be some funds that can maybe be transferred. This year, perhaps, to help

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00:22:25.650 --> 00:22:26.940

tracy: kick it off at least

169

00:22:29.490 --> 00:22:30.270

A good question.

170

00:22:31.350 --> 00:22:34.170

Mark Wasserman: Good point. I don't know where those funds come from.

171

00:22:36.300 --> 00:22:37.620

tracy: I'd be happy to.

172

00:22:38.970 --> 00:22:39.990

tracy: Help investigate that.

173

00:22:40.500 --> 00:22:40.950

Okay.

174

00:22:44.820 --> 00:22:46.290

tracy: Don't. Don't alter it now.

175

00:22:49.320 --> 00:22:52.200

amyearls: I mean, I'm sure I'll be involved in some capacity being on

176

00:22:52.620 --> 00:22:53.970

amyearls: The other communities and whatnot but

177

00:22:55.740 --> 00:22:58.050

amyearls: I can't take it on as spearheaded but I

178

00:22:59.100 --> 00:22:59.700

tracy: Certainly.

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00:23:02.640 --> 00:23:02.940

Mark Wasserman: Like

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00:23:03.690 --> 00:23:16.770

Mike & Tobie: You know, I think that's also a possibility of solar lighted Christmas ornaments. You know, I just checked on you know Googling just to see whether that was a far out idea, but apparently

181

00:23:18.210 --> 00:23:21.150

Mike & Tobie: There are relatively inexpensive.

182

00:23:22.200 --> 00:23:39.060

Mike & Tobie: products for sale, and that that that might be a simple solution, you know, they're probably not commercial quality, they're probably residential quality, but they're, you know, they're advertised and that might be one of the things that committee could look into.

183

00:23:43.980 --> 00:23:56.340

Wendy Dockray: Quick question, cuz I'm envisioning a downtown either trees between that the road and the sidewalk. Yes, those are typically the lighting the buildings is lighting the trees.

184

00:23:56.640 --> 00:23:58.410

tracy: That's one of the things are considering

185

00:23:58.830 --> 00:24:07.230

amyearls: Yeah, both of came up D from the marketplace. Got a quote from a company that outlines. I think the marketplace pages and the

186

00:24:08.400 --> 00:24:19.260

amyearls: Bank, not the is a company that outlines the buildings already for several so she got a quote for that, but then separately. Some of the merchants today. Hey, G, the trees would be lovely.

187

00:24:19.500 --> 00:24:30.870

amyearls: all lit up. I know, Beth from flutter by was already planning to do a couple of the trees in front of her. This year, so it was kind of separate initiatives, but any of it would be nice.

188

00:24:32.820 --> 00:24:33.300

Mark Wasserman: For all

189

00:24:33.720 --> 00:24:37.980

tracy: Buildings aren't necessarily owned by the merchants. So the landlords have to be willing to

190

00:24:40.290 --> 00:24:44.880

tracy: Pay for it or supplement it and you know the electrical

191

00:24:45.990 --> 00:24:49.380

tracy: Situations, you know, whether that they have enough power.

192

00:24:51.450 --> 00:24:54.570

tracy: Is also a questions with those old buildings. Right.

193

00:24:55.110 --> 00:25:09.180

Mark Wasserman: With LED lights. I don't think electric the actual electric usage is a big deal and Mike is saying that there are solar options out there and I'm assuming this would be something with a small solar panel in a rechargeable battery.

194

00:25:11.190 --> 00:25:13.860

Mark Wasserman: And then you put the lights up in the tree in the

195

00:25:16.080 --> 00:25:17.490

Mark Wasserman: Dark, they would come on

196

00:25:18.030 --> 00:25:27.810

tracy: If anybody has some experience with that just sip over I know anything that I've ever done that solar powered never really lights up the way I want it to.

197

00:25:29.010 --> 00:25:36.900

tracy: So if you have, if you happen to have recommendations and you certainly will look into it, but because I think it's a great concept but

198

00:25:38.160 --> 00:25:47.790

Mark Wasserman: I think the, I think the first step would be well first two steps. First, would be to let's identify the area that we want to light up.

199

00:25:49.230 --> 00:25:59.160

Mark Wasserman: So would that be the the shops on pages side on Whitfield Street, do we want to go down to the tour Quatro says I'm Water Street.

200

00:25:59.700 --> 00:26:15.990

Mark Wasserman: You know, let's identify the area and maybe just see how many trees or poles or whatever it is we're looking light up then that'll help us get an idea of how many strands of lights we would need

201

00:26:17.760 --> 00:26:22.350

Mark Wasserman: And then go from there. Talk with public works and see

202

00:26:23.700 --> 00:26:29.280

Mark Wasserman: Who would you know, would they allow the merchants to put them up with. They want to put them up.

203

00:26:31.350 --> 00:26:37.290

Mark Wasserman: And kind of find that out. I think those would be the first two steps in doing that.

204

00:26:39.300 --> 00:26:45.030

Mark Wasserman: And then after that, put a budget together and see what it would actually cost and see if we can find money for it.

205

00:26:46.860 --> 00:26:55.170

tracy: I know that when they wanted to do that marketplace concept. A couple years ago that they presented to the

206

00:26:56.250 --> 00:27:09.600

tracy: Un a town meeting with all the town officials. I don't know at what point. And if that's necessary. So you suggesting that we start with public works or Parks and Rec or

207

00:27:11.430 --> 00:27:15.030

Mark Wasserman: I would say I would start by identifying the areas

208

00:27:15.300 --> 00:27:17.730

tracy: So we really pretty much know what that would be.

209

00:27:18.240 --> 00:27:18.690

Mark Wasserman: Okay.

210

00:27:19.170 --> 00:27:32.760

tracy: And then from the meetings, which is pretty much what you explained all the way down Woodfield Street and the top of broad. I know, I know that people by the Quonset hut always want to be a part of everything.

211

00:27:34.050 --> 00:27:42.390

tracy: If they feel very neglected. If we leave them out. And that's actually part if we're looking at the Guilford Merchants Association. That's

212

00:27:43.590 --> 00:27:47.040

tracy: More or less, where it goes across the top of the green

213

00:27:49.350 --> 00:27:51.840

tracy: And it worked on the merchant side.

214

00:27:53.400 --> 00:27:57.690

amyearls: Maybe Rick Maynard is someone to reach out to you because he coordinates the lighting of the tree on the green

215

00:27:58.110 --> 00:27:59.100

tracy: Sounds good. I would say

216

00:27:59.310 --> 00:28:08.760

amyearls: Fasten yeah I mean, it'd be nice if it's it is sort of like, Oh yeah, well, let's do this. And it's not a whole huge official thing, but you never know.

217

00:28:09.360 --> 00:28:11.040

tracy: Yeah, I agree.

218

00:28:14.130 --> 00:28:20.280

Mark Wasserman: Mean for funding if we if we know what it costs you know to put it up, I'm sure.

219

00:28:21.600 --> 00:28:22.320

Mark Wasserman: Between

220

00:28:23.550 --> 00:28:32.820

Mark Wasserman: The merchants and other businesses in town. I'm sure we can raise some fun and funding. I mean, I'll commit to you know donating some from my company.

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00:28:34.290 --> 00:28:37.110

Mark Wasserman: That's not a problem. Happy to help out where I can

222

00:28:38.970 --> 00:28:58.170

Mark Wasserman: So we can but you know we need to find out what that number is. So I don't know how quickly we can do that. It's, you know, October. Now we're, you know, our next meeting is in November. So that kind of, you know, if we don't have this done, I'd say by Thanksgiving. I don't think it would happen

223

00:28:58.740 --> 00:28:59.490

Exactly.

224

00:29:02.190 --> 00:29:06.330

Mark Wasserman: Amy, a question without having the tree lighting and

225

00:29:06.330 --> 00:29:06.600

Guilford Host1: This

226

00:29:06.780 --> 00:29:09.060

Mark Wasserman: Is a question for your meeting tomorrow.

227

00:29:10.140 --> 00:29:22.590

Mark Wasserman: Without having the tree lighting at an event. How does that affect the businesses on the green. I mean, does the tree lighting typically bring in a lot of business for them.

228

00:29:22.950 --> 00:29:27.150

amyearls: It depends on the story asking just like all the events and the green

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00:29:29.160 --> 00:29:34.080

amyearls: I think in general the the feeling is that it hurts, not having people downtown

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00:29:34.650 --> 00:29:48.780

amyearls: For something like that, whether it's oh gee, I forgot this little stories here. Let's come back later or whether they're shopping. That night I think that night is a lot of bathroom use for the stores. So that's, you know, it's not yeah I

231

00:29:49.260 --> 00:29:49.860

tracy: agree with that.

232

00:29:50.220 --> 00:29:50.970

amyearls: Yeah, but

233

00:29:51.510 --> 00:29:59.730

tracy: It gives people a chance to walk by and maybe come back later for this. But one of the things, a couple of the other things we were talking about is doing like

234

00:30:00.090 --> 00:30:16.050

tracy: Window contest. And then this light to try to bring people down just even to stroll would accomplish the same things. And I think it would also very much lift spirits to have a little change and a little excitement and visually at least downtown

235

00:30:16.830 --> 00:30:19.590

tracy: People are certainly walking downtown more than ever.

236

00:30:20.850 --> 00:30:29.820

Mark Wasserman: Well, one of the reasons why I'm asking is because I know that I think it's tonight is the National Night Out.

237

00:30:30.690 --> 00:30:45.900

Mark Wasserman: Yeah, that's going to take place on the green and that will have some social distancing protocols. So to kind of, I think it might be in I might be able to get out there tonight, without an issue.

238

00:30:47.310 --> 00:30:49.530

Mark Wasserman: Bring my shadow with me.

239

00:30:50.790 --> 00:31:04.710

Mark Wasserman: And find out a little bit more about how they're doing it and how their social distancing and maybe this is something where we don't do the big extravaganza that we've done in the past with the tree lighting, but we do something

240

00:31:05.460 --> 00:31:17.160

Mark Wasserman: And if we can socially distance it and learn from what they're doing with National Night Out. We might still have an opportunity to do something as opposed to just saying, Okay, we're going to flip the switch and that's it.

241

00:31:19.440 --> 00:31:23.070

Mark Wasserman: You know I hate to see it go away completely.

242

00:31:24.600 --> 00:31:35.100

Mark Wasserman: And I think, you know, if we eliminate the dance routines. Just do something. Maybe it's not just the tree line. Maybe it's like green

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00:31:36.150 --> 00:31:37.260

Mark Wasserman: Where the tree lighting is

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00:31:37.260 --> 00:31:37.890

Mark Wasserman: Part of it.

245

00:31:38.070 --> 00:31:38.730

Guilford Host1: And all it is.

246

00:31:39.030 --> 00:31:45.450

Mark Wasserman: Is hard as well. If we can do the window decoration and the lighting.

247

00:31:48.240 --> 00:31:50.730

Mark Wasserman: See if we can coordinate all that together.

248

00:31:50.730 --> 00:31:51.360

tracy: Somehow

249

00:31:51.900 --> 00:31:56.130

Mark Wasserman: I mean, Tracy, I'll be happy to work with you in any way that I can to do that.

250

00:31:58.200 --> 00:32:02.700

Mark Wasserman: But I kind of, I don't know how to do it.

251

00:32:04.170 --> 00:32:09.000

Mark Wasserman: But I kind of don't want to just not do it. Does that make sense.

252

00:32:11.850 --> 00:32:13.950

Mark Wasserman: I mean, other people's thoughts.

253

00:32:15.090 --> 00:32:28.680

helenamullett: No, I agree with you, Mark. Yeah, it should, yeah, if possible, if we can avoid the whole you know tree lighting business just disappearing into the ether someplace. Yes, I agree with you.

254

00:32:29.370 --> 00:32:39.240

helenamullett: I think it should be, you know, Mark, some way if we can find something in the way of an alternative. I think that's a very good idea.

255

00:32:41.910 --> 00:33:03.300

tracy: I mean, we even with the ladies night out that we're, we're, those coming up quickly here we've spread out the hours, maybe you spread out the activity or the just call it the weekend of in some kind of incentive to bring people down and

256

00:33:05.040 --> 00:33:13.230

tracy: You know, whatever we can do to sort of promote it. But if sometimes if you just block off a period of time and name it.

257

00:33:14.280 --> 00:33:15.360  
tracy: We can add a little

258

00:33:16.770 --> 00:33:18.600  
tracy: Activity to it in some way. I don't know.

259

00:33:19.410 --> 00:33:22.350  
amyearls: I wonder if it's the garden club that actually lights Broad Street.

260

00:33:23.820 --> 00:33:24.570  
amyearls: Or they just

261

00:33:24.900 --> 00:33:25.680  
tracy: Love just

262

00:33:25.740 --> 00:33:26.910  
tracy: Like Broad Street and they

263

00:33:26.910 --> 00:33:27.270  
Wonder.

264

00:33:28.530 --> 00:33:39.930  
amyearls: I wonder if they're doing that because that that could be something that you know it's still a tradition and maybe they liked it for three days, Friday, Saturday, Sunday or something. And that helped people get down there, but

265

00:33:41.220 --> 00:33:41.670  
tracy: Yeah.

266

00:33:42.810 --> 00:33:46.500  
tracy: They typically send out a notification. But maybe I can give them a call to

267

00:33:48.120 --> 00:33:53.220  
Wendy Dockray: Me. What's the interest in window competition that won't seem easy

268

00:33:53.490 --> 00:34:07.110  
amyearls: Yeah, it is. It was something that kind of came up and then we focus back on October, so yeah. To me, it would be something that is not anything with the outside ordinances doesn't involve any weather.

269

00:34:07.650 --> 00:34:08.790

amyearls: Each business can do their own

270

00:34:08.820 --> 00:34:09.450

Thing.

271

00:34:11.130 --> 00:34:15.870

amyearls: I don't know what the prize should be or what the, you know, if it's just

272

00:34:17.130 --> 00:34:31.170

amyearls: We donate \$100 to some charity or. Yeah. And if it's something that the EDC says hey you know what let's sponsor this and get our name out there or the chamber wants to pick it up and just say, oh yeah you know like somebody to judge it or

273

00:34:32.760 --> 00:34:38.940

amyearls: We put the the the windows on the, the town Facebook page, kind of like what they do with the scarecrows.

274

00:34:39.690 --> 00:34:49.890

amyearls: I don't know which which direction to do it. But yes, it seems like it's really easy. Everybody decorates their windows. Anyway, so let's just draw attention to it and get people down to see them. And I think is

275

00:34:50.970 --> 00:34:51.540

Is the goal.

276

00:34:52.890 --> 00:34:56.070

amyearls: I love any further ideas on that. If you have any

277

00:34:58.140 --> 00:35:06.630

Wendy Dockray: You could have people vote. You could have you know a couple places where people could put in vote, you know, so that at the store.

278

00:35:08.760 --> 00:35:11.370

Wendy Dockray: Or something. I don't know. They more participate

279

00:35:11.580 --> 00:35:15.540

Mark Wasserman: More potentially could use a Twitter hashtag for voting.

280  
00:35:18.540 --> 00:35:21.690  
Mark Wasserman: Something I cash tag girlfriend windows or something.

281  
00:35:25.230 --> 00:35:25.770  
tracy: We

282  
00:35:27.120 --> 00:35:34.260  
tracy: We filtered. So we may be able to attach it right to that so that we can sort of cross promote with that.

283  
00:35:35.220 --> 00:35:44.130  
Mark Wasserman: Maybe that's the competition. Maybe that's what are not competition. Well, part of the competition, maybe well for \$100 gift card.

284  
00:35:45.810 --> 00:35:59.490  
Mark Wasserman: Or for \$25 gift cards something for the merchants downtown on the green and have people take a selfie with them in front of the store windows to enter

285  
00:36:01.980 --> 00:36:02.580  
amyearls: Hash tag.

286  
00:36:03.600 --> 00:36:05.190  
Mark Wasserman: Hashtag Guilford windows.

287  
00:36:07.380 --> 00:36:10.200  
Mark Wasserman: We can sponsor that by the EDC

288  
00:36:16.200 --> 00:36:24.660  
amyearls: Sherry is the the Guilford dollars program is that accepted by enough merchants downtown, that that would work as a prize or is that

289  
00:36:25.740 --> 00:36:26.190  
amyearls: Too.

290  
00:36:27.420 --> 00:36:28.260  
Guilford Host1: I'm

291  
00:36:29.400 --> 00:36:32.250  
Guilford Host1: Probably I would need to

292

00:36:33.270 --> 00:36:44.130

Guilford Host1: Check the list to make sure that the the merchants are still accepting them that that program has really taper down a lot. People are not buying them as much

293

00:36:45.180 --> 00:36:50.760

Guilford Host1: So I would have to update the list and see how many merchants, we have, we're doing that. So would accept them.

294

00:36:51.270 --> 00:36:51.600

Yeah.

295

00:36:54.060 --> 00:36:58.260

Guilford Host1: I just want to interject one thing and I don't want to offend.

296

00:36:58.350 --> 00:37:00.510

Guilford Host1: Our merchants who are on the green

297

00:37:01.080 --> 00:37:04.200

Guilford Host1: But we need to be thinking about the rest of Guilford

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00:37:05.400 --> 00:37:06.180

Guilford Host1: You know, as a whole.

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00:37:07.200 --> 00:37:07.530

Guilford Host1: So if

300

00:37:07.560 --> 00:37:14.550

Guilford Host1: We do something like a window decorating contest, we might want to extend that to route one and other businesses in Gilbert.

301

00:37:15.240 --> 00:37:16.200

amyearls: Absolutely, yeah.

302

00:37:16.260 --> 00:37:16.800

amyearls: I agree.

303

00:37:20.280 --> 00:37:24.960

tracy: It is often stated that everybody is concerned about the green enough, the rest of the town.

304

00:37:25.380 --> 00:37:32.700

tracy: Yeah, I absolutely agree. I mean, peep they could light their businesses up as well. But I don't know that we can get

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00:37:34.200 --> 00:37:39.870

tracy: If we get any funding to help with this. I don't know if we can start stretching out that far.

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00:37:40.200 --> 00:37:40.440

Right.

307

00:37:42.960 --> 00:37:46.410

tracy: I didn't even know that we have any potential funds available.

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00:37:47.790 --> 00:37:48.450

amyearls: We might not

309

00:37:53.760 --> 00:38:03.690

amyearls: But yeah, that might be a good way to kind of show that the EDC is supporting all the businesses in town and get people to go all over the place. And I like the selfie idea. Yeah.

310

00:38:04.080 --> 00:38:05.490

tracy: I guess. Great. Yeah.

311

00:38:08.460 --> 00:38:09.300

Mark Wasserman: I can

312

00:38:10.710 --> 00:38:15.480

Mark Wasserman: Sure. Do you want to talk to Matt and ask if there's any money in the budget for some gift cards.

313

00:38:16.950 --> 00:38:23.610

Guilford Host1: I definitely need to talk to Matt about that. The EDC does have a budget, but it's mostly spoken for.

314

00:38:23.970 --> 00:38:35.820

Guilford Host1: Brian in the past has organized advertisements in different publications like the Greater New Haven, you know, tourism visitors guide, things like that. So I need to take a look and talk to them.

315

00:38:36.780 --> 00:38:47.880

amyearls: I'm guessing that if you put it out there to the merchants that they would be willing to donate a \$25 gift card to the cause and we get a bunch of them. And there's gonna be a prize if needed, as well.

316

00:38:53.160 --> 00:38:53.550

Mark Wasserman: Okay.

317

00:38:55.470 --> 00:38:59.640

Mark Wasserman: Well, I think that has some merit on on on to that. So it's

318

00:39:01.590 --> 00:39:05.700

Mark Wasserman: Tracy, are you okay with taking the lead on that and I'll help.

319

00:39:08.010 --> 00:39:10.800

Mark Wasserman: With that, I can any other volunteers to help

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00:39:12.000 --> 00:39:17.700

tracy: You know, I can pick up some, I think, pick up some volunteers tomorrow with the merchants group.

321

00:39:18.390 --> 00:39:18.900

Mark Wasserman: That'd be great.

322

00:39:20.760 --> 00:39:25.320

amyearls: So can I officially say that the EDC wants to sponsor a window display contest.

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00:39:31.350 --> 00:39:36.810

Mark Wasserman: From my point of view, I would say, yes. And, you know, even if it's under the guys were

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00:39:38.310 --> 00:39:50.070

Mark Wasserman: We don't have official funds in the budget from EDC I can make a donation to help with the gift cards, on behalf of the VC.

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00:39:53.580 --> 00:39:54.840

tracy: Very generous. Thank you, Mark.

326

00:39:55.230 --> 00:39:55.800

No problem.

327

00:40:04.890 --> 00:40:06.120

tracy: So I think that's a yes.

328

00:40:09.150 --> 00:40:09.780

Wendy Dockray: Do you think

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00:40:09.900 --> 00:40:16.020

Wendy Dockray: You know, let's say there's three winners on that the Guilford carrier would publish pictures on their windows.

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00:40:17.490 --> 00:40:20.670

Wendy Dockray: Obviously, free of charge. Just as news.

331

00:40:21.450 --> 00:40:32.820

tracy: You know, I think that's one of the things that we, I just was noticing like Madison patch the EDC sponsor there they're doing a whole lighting event in Madison.

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00:40:34.500 --> 00:40:38.130

tracy: And if you anybody remembers what that's called, maybe what

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00:40:38.190 --> 00:40:38.550

Whatever.

334

00:40:39.840 --> 00:40:40.260

tracy: Yeah.

335

00:40:42.090 --> 00:40:45.390

tracy: A festival of lights or something and

336

00:40:46.620 --> 00:40:52.740

tracy: The EDC was sponsoring and backing that up. I mean, I think it's a good thing for us as well.

337

00:40:54.420 --> 00:41:07.920

tracy: As an organization to be putting our name out there, but they already have it on the gopher on the Madison patch and they are in the paper and you know they did shopping events and they really we're good about giving it

338

00:41:08.970 --> 00:41:17.520

tracy: The publicity for it, which I think is something we all should be focusing on as well, to be sure that we start getting that kind of exposure.

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00:41:18.570 --> 00:41:28.560

tracy: Because it does make a difference. There's never enough money in small businesses budgets to do enough advertising. So where we can put it in the guise of

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00:41:29.610 --> 00:41:30.120

tracy: The

341

00:41:31.290 --> 00:41:38.640

tracy: EDC and it's, you know, these days, it is new newsworthy there's not a lot going on and

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00:41:39.930 --> 00:41:42.600

tracy: These local papers should be supporting the community so

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00:41:43.620 --> 00:41:45.060

tracy: It'd be an easy crossover.

344

00:41:46.230 --> 00:41:46.800

If

345

00:41:47.910 --> 00:41:49.320

tracy: You just have to make that happen.

346

00:41:50.970 --> 00:41:57.360

Mark Wasserman: I do want to address what Wendy said though. Just to be clear,

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00:41:58.590 --> 00:42:18.210

Mark Wasserman: But window decorating contest is not to have a winner of a business as a winner. It is to have a few gift cards out for people who submit selfies in front of those windows to be the winners.

348

00:42:19.290 --> 00:42:21.030

tracy: Oh, yeah, yeah.

349

00:42:21.570 --> 00:42:27.330

Mark Wasserman: I just wanted to make sure this way, the business is responsible for Declan the window.

350

00:42:30.060 --> 00:42:38.760

amyearls: Are we, are we saying that there's like you're taking a selfie in front of your favorite in front of the best in front of any other is there.

351

00:42:41.280 --> 00:42:47.460

tracy: Yeah, well, there could be two elements to it, too. I mean, I think. I don't know.

352

00:42:48.930 --> 00:42:50.070

tracy: I don't really care a

353

00:42:53.040 --> 00:43:06.210

tracy: Prize for the window but i but i think that the merchants we thinking that there would be some designation. But I think it's mostly the exposure, but I don't want to speak for the group do you what do you think, Amy.

354

00:43:06.750 --> 00:43:15.390

amyearls: Well, I mean, if you say, Hey, G. We're going to have this contest and the public is going to vote for the best one, then that gives an incentive for the merchant to actually put some effort into it.

355

00:43:15.780 --> 00:43:23.040

amyearls: And try to publicize hey come on down, see my window, etc, etc, rather than well yeah I decorated every year and

356

00:43:24.420 --> 00:43:41.730

amyearls: So I think I, you know, again, not to say that the winning business needs anything but bragging rights and an announcement that hey, the. This was the most creative. This was the best overall, this was the fan favorite whatever you call it. But I do think

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00:43:42.180 --> 00:43:43.530

Mark Wasserman: In the past, all they did was

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00:43:43.710 --> 00:43:52.710

tracy: You get a paper certificate and a little acknowledgement in the newspaper which is more than adequate for anybody. And you can skip the paper certificate, but

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00:43:55.770 --> 00:44:03.060

tracy: But it yeah it's mostly bragging rights, but it does incentivize the businesses to put a little more effort into it.

360

00:44:04.470 --> 00:44:09.600

Mark Wasserman: I think that's why we can certainly do certificates. I think Brian has impacted them.

361

00:44:10.230 --> 00:44:10.860

amyearls: In the budget.

362

00:44:11.250 --> 00:44:14.940

Mark Wasserman: I'm sorry, Sherry has a pack of them in, in, in her desk somewhere.

363

00:44:17.070 --> 00:44:26.310

Mark Wasserman: But we can certainly do certificates. So if you guys want to define what those categories are going to be, you know, most creative

364

00:44:28.170 --> 00:44:30.510

Mark Wasserman: Brightest biggest, biggest

365

00:44:36.300 --> 00:44:42.900

Mark Wasserman: So if you guys wanted to find those categories we can certainly do the certificates for them. And then the contest would be

366

00:44:44.850 --> 00:44:53.910

Mark Wasserman: For the public voting, and then they vote by taking a selfie in front of the window posting that on Twitter.

367

00:44:55.440 --> 00:45:04.440

Mark Wasserman: Or simply Guilford or however we want to have to do that. I think Twitter's easy and then

368

00:45:06.420 --> 00:45:19.260

Mark Wasserman: We can randomly hand out. I don't know for gifts, gift cards for \$25 each or two for 50 or 100 whatever you guys think

369

00:45:21.180 --> 00:45:24.510

Mark Wasserman: You know how that element should work out, we can work on that.

370

00:45:28.530 --> 00:45:31.860

Mark Wasserman: Yeah, that can be sponsored by the etc. So I think that's a great idea.

371

00:45:37.590 --> 00:45:38.070

Mark Wasserman: Okay.

372

00:45:40.110 --> 00:45:40.500

All right.

373

00:45:43.380 --> 00:45:47.880

Mark Wasserman: Let's move in. Where are we now Chamber of Commerce report.

374

00:45:49.560 --> 00:45:50.700

Guilford Host1: Let me switch my hat.

375

00:45:53.610 --> 00:46:11.460

Guilford Host1: Okay, so in terms of the Chamber of Commerce. Our biggest news is that we have moved to Guilford, so we were located on Route one in Branford now we're located on Route one in Guilford, we moved into gatehouse west. The VIC an actress building there.

376

00:46:12.510 --> 00:46:31.350

Guilford Host1: Into a very small space. So we downsized considerably, but it was necessary because of the times that we're in, so we we accomplished that. In September, and it's behind us, which I'm enormously grateful for. Thank you to mark for helping make that happen.

377

00:46:32.910 --> 00:46:45.060

Guilford Host1: In other news, I guess, you know, we continue to do our zoom webinars and things like that. So, most recently, we held a sexual harassment prevention training webinar so that that people that

378

00:46:45.750 --> 00:47:02.280

Guilford Host1: Needed to get that done for the October 1 deadline could. And of course, the governor change the deadline to January 1 so we have more time to do another one if we need to. But we did have, I think, 30 some odd people take that training. So that was a good thing.

379

00:47:03.600 --> 00:47:10.710

Guilford Host1: You know, we talked about the Guilford green merchants, but when I attend those meetings I attend on behalf of the chamber, as well as the EDC

380

00:47:11.580 --> 00:47:31.590

Guilford Host1: We brought in the Connecticut office of tourism to do a presentation to our businesses to talk about how our merchants and restaurants can utilize the state's website at no charge to promote themselves so they did a refresher webinar on that we held a business after hours.

381

00:47:32.850 --> 00:47:49.260

Guilford Host1: An in person business after hours in mid September at a place in North Branford called Bar at we had about 30 people there and I will not be doing that again. I wasn't happy with the

382

00:47:50.550 --> 00:47:52.500

Guilford Host1: The way people didn't

383

00:47:54.210 --> 00:48:02.040

Guilford Host1: Take well enough. Care to socially distance. Distance. I thought that business being business people that they would be a little bit more

384

00:48:03.090 --> 00:48:09.720

Guilford Host1: in tune with what they should be doing, but they were not so we're not doing one of those. Again, it was a it was a test.

385

00:48:10.080 --> 00:48:17.280

Guilford Host1: I had been hearing from a lot of our members that they really wanted to do more networking in person. They don't like zoom networking and I don't blame them.

386

00:48:17.820 --> 00:48:31.950

Guilford Host1: So we gave it a try, but won't be repeating that last week we held a ribbon cutting at Water Street Jewelers. You might know that Daniela has moved her storefront so we did a little ribbon cutting there that was very well.

387

00:48:33.960 --> 00:48:44.220

Guilford Host1: I guess better behaved for our attendees all wearing masks and and really, you know, on top of being healthy and safe. So that was good.

388

00:48:45.060 --> 00:48:57.930

Guilford Host1: We also are going to print with our business directory. This is our annual town guide and business directory. So that will be in your mailboxes. I think at the end of October.

389

00:48:59.250 --> 00:49:05.970

Guilford Host1: We're putting the finishing touches on our video project same project that Brian did with you all here and Guilford

390

00:49:06.600 --> 00:49:21.270

Guilford Host1: We're doing that with our three towns and putting that on our website. So I'm putting the finishing touches on that and then today, uh, we are participating in a candidates forum. So we'll have our, our candidates for state office.

391

00:49:22.980 --> 00:49:37.800

Guilford Host1: From Madison East haven Branford Guilford in North Branford that is partnership with the Greater New Haven chamber of commerce and the Madison chamber. So that takes place at 10 o'clock this morning and then on Thursday is our annual women of Excellence Awards

392

00:49:38.880 --> 00:49:45.480

Guilford Host1: We do this every year in person, of course. So this year, it's a virtual and we did partner with the old saver chamber and the Madison know

393

00:49:45.870 --> 00:49:53.610

Guilford Host1: The old saber chamber and the Clinton chamber to do our women of excellence awards and we will have an Nyberg MC again.

394

00:49:54.120 --> 00:50:08.010

Guilford Host1: Lieutenant Governor Susan advice which will speak Congress congressman or congresswoman Rosa DeLorean will speak and we will have a keynote speaker as well. So that is Thursday from 12 to 130

395

00:50:09.360 --> 00:50:14.010

Guilford Host1: So that is my chamber report any questions.

396

00:50:15.420 --> 00:50:20.430

Wendy Dockray: Any women of excellence will nominate those people whether they come from.

397

00:50:21.120 --> 00:50:25.410

Guilford Host1: Everywhere in anywhere. This year we actually had more

398

00:50:25.920 --> 00:50:36.270

Guilford Host1: Nominations than ever before. And I, and I was surprised because you know we made it clear that it would be a virtual event. So I thought there would be less interest, but that did not turn out to be the case.

399

00:50:36.960 --> 00:50:56.370

Guilford Host1: When we put the criteria out there. We publish it wide and far patch picked it up and we you know we received a lot of nominations, including some from other parts of the states that we we didn't entertain because it's too far out of our sort of area but

400

00:50:58.800 --> 00:51:04.050

Guilford Host1: But they come from everywhere. So we put we put it on all of our platforms and and more

401

00:51:05.490 --> 00:51:10.740

Wendy Dockray: Years ago, a charity event called ticket to women and industry, similar to what you're doing.

402

00:51:12.540 --> 00:51:12.570

iPhone: A

403

00:51:12.690 --> 00:51:22.860

Wendy Dockray: Couple things we always ask for always had a corporate sponsor of \$25,000 or more, and became a thing where

404

00:51:23.490 --> 00:51:41.340

Wendy Dockray: And and that money went to. It was actually the YWCA of Bridgewater at that time and and then what happened was they were people would buy tables, obviously, and we made a lot of money. And I would say at least half came from the corporate sponsor.

405

00:51:43.080 --> 00:51:52.410

Wendy Dockray: And that corporate sponsor that to stand up there in front of 400 people and and and work with the nonprofit sponsor or whatever and

406

00:51:53.130 --> 00:51:53.700

Guilford Host1: For years,

407

00:51:55.080 --> 00:51:58.710

Wendy Dockray: I don't know if you can integrate a corporate sponsor into this at some point.

408

00:52:00.390 --> 00:52:03.270

Guilford Host1: So we do so we do do sponsors. This year we have

409

00:52:03.270 --> 00:52:14.010

Guilford Host1: 13 sponsors but not anywhere near \$25,000 even combined. We're just not that big. So you know we don't gain that sort of

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00:52:15.030 --> 00:52:16.110

Guilford Host1: dollar value.

411

00:52:17.550 --> 00:52:19.020

Guilford Host1: But you might get

412

00:52:19.350 --> 00:52:21.540

Wendy Dockray: Up to it. You might be surprised.

413

00:52:21.630 --> 00:52:24.930

Guilford Host1: That would be nice. Yes, because the big sponsor gets

414

00:52:25.020 --> 00:52:26.190

Wendy Dockray: A lot of exposure.

415

00:52:26.760 --> 00:52:27.450

Absolutely.

416

00:52:30.330 --> 00:52:31.560

So she can

417

00:52:34.380 --> 00:52:40.050

Mark Wasserman: Okay, I like to officially knowledge, Sherry is the busy person I know.

418

00:52:40.320 --> 00:52:40.710

Yeah.

419

00:52:45.030 --> 00:52:45.930

Mark Wasserman: Thank you. Sure, yeah.

420

00:52:47.100 --> 00:52:47.730

Guilford Host1: Absolutely.

421

00:52:48.690 --> 00:52:53.160

Mark Wasserman: Okay, so we'll move into the students record on, I would like to officially announced the

422

00:52:53.340 --> 00:53:04.500

Mark Wasserman: Book drive to fill the bookshelf behind Mike mozelle donations can be sent to your house and he would appreciate anything that we do to fill that bookshelf.

423

00:53:07.230 --> 00:53:07.620

Wendy Dockray: Like

424

00:53:09.330 --> 00:53:11.910

Mark Wasserman: Do you think I'm what you all think I'm not paying attention.

425

00:53:15.270 --> 00:53:17.340

Mike & Tobie: When the when the, when the painters finished.

426

00:53:17.550 --> 00:53:22.500

Mike & Tobie: Painting my office books will magically reappear.

427

00:53:25.020 --> 00:53:37.860

Wendy Dockray: I'd also like to notice. And I think I'm correct, that there's a picture of a justice behind my. And I think that's his father in law was a very well respected judge in the state of New Jersey. Do I have that right, Mike.

428

00:53:39.990 --> 00:53:40.230

Look,

429

00:53:42.570 --> 00:53:42.870

Wendy Dockray: For

430

00:53:43.230 --> 00:53:47.040

Mike & Tobie: The answer is yes. He was a court of appeals judge

431

00:53:47.520 --> 00:53:53.760

Mike & Tobie: On on the Third Circuit, which was Jersey, Pennsylvania and Delaware. Yeah.

432

00:53:54.060 --> 00:53:54.450

Mike & Tobie: And I'm

433

00:53:54.960 --> 00:54:00.630

Mike & Tobie: A fabulous, fabulous persons as well as brilliant highly regarded

434

00:54:01.980 --> 00:54:05.580

Mike & Tobie: jurist yes thanks for mentioning that great guy.

435

00:54:08.310 --> 00:54:26.310

Mark Wasserman: Okay. Um, so I have to admit I didn't get out a whole lot this month. Sherry is going to kill me for this, but I did get over to move your burger to try that. I'm sorry. I'm sorry, one of my clients said, Hey, let's go have lunch. I'll meet you here.

436

00:54:27.420 --> 00:54:31.020

Mark Wasserman: So I still owe you that long still going to do it's worth going now.

437

00:54:33.210 --> 00:54:47.130

Mark Wasserman: It was good very reminiscent of if anybody has been to shake shack. So that kind of steam bong type burger. It was good fries are better than a pitch a check for not as good as five guys just

438

00:54:47.520 --> 00:54:50.490

Mark Wasserman: My opinions in there because that's that's important.

439

00:54:53.430 --> 00:54:53.910

Mark Wasserman: I

440

00:54:56.700 --> 00:55:01.890

Mark Wasserman: We have gotten around town a little bit into some of the shops and

441

00:55:03.060 --> 00:55:12.840

Mark Wasserman: From people I've talked to everybody seems to be doing okay that that seems to be the phrase of we're doing okay.

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00:55:15.150 --> 00:55:23.190

Mark Wasserman: So nothing nothing spectacular going on, but a lot of you know a lot of people are just trying to survive.

443

00:55:25.650 --> 00:55:38.130

Mark Wasserman: I received word for those who have pee pee pee pee pee loans that the federal government is considering just for

444

00:55:38.940 --> 00:55:52.260

Mark Wasserman: Forgiving any loans that are less than \$150,000 that's not official yet but that seems to be the direction that the federal government is heading in. And we're waiting for

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00:55:53.850 --> 00:55:56.370

Mark Wasserman: I believe it's already through the house and we're waiting for

446

00:55:57.690 --> 00:56:06.480

Mark Wasserman: Earth through the Senate. We're waiting House to approve it. One of the two. It's mired in there somewhere. But that's what we're waiting for for that.

447

00:56:09.360 --> 00:56:19.860

Mark Wasserman: There was something else. But it escapes me right now. So I'm gonna forgo the rest of my time on that. And we'll move, they have any questions for me before we go into subcommittees

448

00:56:21.900 --> 00:56:22.080

Mark Wasserman: Now,

449

00:56:23.220 --> 00:56:23.610

Mark Wasserman: Okay.

450

00:56:25.260 --> 00:56:46.470

Mark Wasserman: So we'll start with signage. So Mike, I did see your email to Matt and I believe we are at the point where we can start fundraising. I don't see any reason why we can't. We have our approvals. We designs. So I don't see why we can't start

451

00:56:48.870 --> 00:57:04.530

Mike & Tobie: That's right, Mark and I got a response from from Karen on behalf of Matt and it seems like we do have, I just want to make sure we had the green light to go ahead and it seems we do have a resolve the maintenance issue.

452

00:57:05.160 --> 00:57:15.210

Mike & Tobie: And on a practical basis as a report last time and sherry and and I have had conversations and sherry is

453

00:57:16.260 --> 00:57:26.640

Mike & Tobie: Going to set a date for the calling the committee together again. And I think it's up to sherry now to report on on

454

00:57:27.750 --> 00:57:28.440

Mike & Tobie: Where we are

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00:57:28.920 --> 00:57:38.700

Judy Castellano: Us me my excuse me. Second, I'm so between the last meeting and this meeting. There was something that transpired that I, I didn't see

456

00:57:39.840 --> 00:57:45.720

Judy Castellano: So you what what transpired between the last meeting and this meeting with the maintenance.

457

00:57:47.790 --> 00:57:55.560

Mike & Tobie: We've gotten the green light to go ahead with the fundraising stage and the implementation of the plan.

458

00:57:56.730 --> 00:57:59.760

Judy Castellano: And that's from the do T

459

00:58:00.210 --> 00:58:20.970

Mark Wasserman: Judy, to be clear, the do T said they're looking for 100 foot radius of the sign to be maintained by the town. Okay, that's essentially what they're looking for our plan is to find a sponsor for that, like a landscaping company that actually do that maintenance.

460

00:58:22.260 --> 00:58:28.770

Judy Castellano: Okay, so that means you met with the Dr. T. This month as well, or that was emailed

461

00:58:30.090 --> 00:58:32.310

Mark Wasserman: Last month, we've met with that and

462

00:58:33.360 --> 00:58:34.560

Mark Wasserman: I'm not sure.

463

00:58:36.150 --> 00:58:39.360

Mark Wasserman: No, that was on teams that was recorded

464

00:58:40.950 --> 00:58:44.760

Mark Wasserman: But they they they did approve it. There are several witnesses that

465

00:58:46.680 --> 00:58:50.400

Judy Castellano: This was a bad idea to your last meeting had to do with

466

00:58:51.420 --> 00:59:01.410

Judy Castellano: You know, a meeting was going to be held, and the clarification was going to be made on the criteria for that hundred foot grounds.

467

00:59:01.530 --> 00:59:03.450

Mark Wasserman: Yes. So that has happened.

468

00:59:05.670 --> 00:59:17.160

Mark Wasserman: And the consensus is that about 100 foot radius of where the signs are going to be placed needs to be maintained by the town landscaped specifically

469

00:59:18.570 --> 00:59:30.120

Mark Wasserman: And that as the town, we can have anybody. We want do that landscaping, so it does not have to be done by the town itself or public works. It can be done by a

470

00:59:31.590 --> 00:59:36.330

Mark Wasserman: Sponsor or landscaping company that the town engages with to handle that.

471

00:59:38.220 --> 00:59:42.150

Mike & Tobie: I would just call it maintenance rather than landscaping.

472

00:59:42.780 --> 00:59:44.790

Mike & Tobie: And other than other than that.

473

00:59:46.260 --> 00:59:51.360

Mike & Tobie: When you're when you start to write it up just run it by me and I'll be happy to take a look and get right back to you.

474

00:59:52.020 --> 00:59:58.350

Judy Castellano: Yeah, it's just that when the public reads this, it'll be when I don't quite understand. They need to understand as well.

475

00:59:58.680 --> 01:00:03.870

Mike & Tobie: Absolutely just run it by me, I'll have happy to get back to you. Yeah.

476

01:00:04.950 --> 01:00:26.700

Guilford Host1: And so to just to just finish that up. We're planning a meeting with the signage committee on the 13th and Mike has suggested that I add Wendy and Dave to that committee. So I will be sending out an email to every member this afternoon to let them know about the meeting on the 13th.

477

01:00:27.450 --> 01:00:30.450

Mark Wasserman: You stole my thunder. I was gonna tell Mike about Wendy

478

01:00:30.960 --> 01:00:31.440

Sorry.

479

01:00:33.750 --> 01:00:34.290

Wendy Dockray: Boom.

480

01:00:37.680 --> 01:00:44.790

Wendy Dockray: Almost that subject. I'd like i'd like to recommend, I'd like to take a look at what it's going to cost to join the

481

01:00:45.810 --> 01:00:46.650

tracy: Foundation.

482

01:00:47.280 --> 01:00:47.880

Center.

483

01:00:48.900 --> 01:00:49.350

Which is

484

01:00:50.760 --> 01:00:58.320

Wendy Dockray: A clearinghouse for foundations which have private and public which support projects and

485

01:00:59.670 --> 01:01:06.180

Wendy Dockray: I've used it over my grant writing years many, many, many times and the entire staff.

486

01:01:07.980 --> 01:01:11.490

Wendy Dockray: Guilford town hall could use it on share, you could use it.

487

01:01:14.310 --> 01:01:27.600

Wendy Dockray: With some nonprofits on a secretly by giving them though Simon and password. So I'm going to look into what that would cost,

because if we need to bring more money in and we can generate here and Guilford, that would be one direction to go into

488

01:01:28.770 --> 01:01:29.550

Guilford Host1: That's a great yeah

489

01:01:30.150 --> 01:01:33.300

Wendy Dockray: So I'll look into that and I'll let everybody know what they, you know,

490

01:01:33.450 --> 01:01:35.610

Wendy Dockray: What that would involve if that's okay.

491

01:01:36.240 --> 01:01:46.410

Mark Wasserman: When do you can also check with the public library, sometimes they have subscriptions to like you know i know they have subscriptions like reference USA and stuff like that. I don't know.

492

01:01:47.640 --> 01:01:53.220

Mark Wasserman: I don't know if and specifically this one like it might be worth checking, we might already have it in our disposal.

493

01:01:53.790 --> 01:01:59.010

Wendy Dockray: Now, because if they have it all, they would have to do is give us the login and password. We wouldn't have to go there.

494

01:01:59.250 --> 01:01:59.700

Mark Wasserman: Correct.

495

01:01:59.820 --> 01:02:01.110

Wendy Dockray: And it might save us some money.

496

01:02:03.060 --> 01:02:04.380

That's a good lead

497

01:02:09.570 --> 01:02:13.500

Mark Wasserman: Alright, so we'll move in to tax incentives.

498

01:02:14.520 --> 01:02:26.940

amyearls: Right. Um, the subcommittee met last week and we kind of solidified what we had been talking about over the year I guess we did create a database of

499

01:02:28.350 --> 01:02:50.070

amyearls: properties that are for sale and or lease. Most of it is residential there's not a ton of it out there and a lot of it is not really large parcels. So there may be 1515 or 20 properties that that could potentially fall under that would apply for this incentive plan at some point.

500

01:02:52.170 --> 01:03:07.800

amyearls: I know Mark sent out the plan that we have at the moment, there are a couple questions that we're trying to get answered before we submit it to the Board of selectmen I contacted the assessor for to get one answer, and she's on vacation, so I haven't heard back from her yet.

501

01:03:09.870 --> 01:03:19.650

amyearls: But yeah, I think we're we're close to to giving a proposal to the Board of selectmen and they can hash it out. Give it to their legal teams. See where they want to go with it at that point.

502

01:03:22.560 --> 01:03:38.970

amyearls: I guess the biggest question was where does it come from, is it something that we as a full Commission need to vote on. Is it something actually comes from Sherry, because this was Brian, who was initially contacted by Matt holy is the subcommittee. So I don't know who has that answer.

503

01:03:39.780 --> 01:03:43.230

Mark Wasserman: From my understanding, it is

504

01:03:44.580 --> 01:03:53.280

Mark Wasserman: guidelines that were that are an outline that we are submitting on behalf of

505

01:03:54.720 --> 01:03:55.350

Mark Wasserman: Etc.

506

01:03:57.690 --> 01:04:01.590

Mark Wasserman: That that was my understanding. I don't think it requires a vote.

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01:04:03.000 --> 01:04:04.950

Mark Wasserman: This is not something that we're

508

01:04:08.220 --> 01:04:14.820

Mark Wasserman: Looking to take action on this is just something that we're outlining for the town.

509

01:04:17.160 --> 01:04:17.400

Okay.

510

01:04:19.050 --> 01:04:22.680

amyearls: that'll change that the very respectfully submitted by will be

511

01:04:23.970 --> 01:04:24.930

amyearls: All of us is

512

01:04:27.690 --> 01:04:27.870

It.

513

01:04:29.040 --> 01:04:30.150

Mark Wasserman: Yeah yeah

514

01:04:31.650 --> 01:04:34.740

Mark Wasserman: Yeah, it's not something that we're trying to pass an ordinance or do

515

01:04:36.060 --> 01:04:37.410

amyearls: We have no power. We know that

516

01:04:38.190 --> 01:04:43.110

Mark Wasserman: When we did outdoor displays. We did it on that. It's just something we

517

01:04:45.330 --> 01:04:46.320

Mark Wasserman: Can working on

518

01:04:47.970 --> 01:04:49.380

Mark Wasserman: Leave it at that. Okay.

519

01:04:50.910 --> 01:04:58.350

Mark Wasserman: But I do want to thank all the members of both the signage and the tax incentive

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01:04:59.520 --> 01:05:07.140

Mark Wasserman: subcommittees for the work that they've done. It's both committees have been outstanding work and I appreciate your dedication to getting it done.

521

01:05:09.540 --> 01:05:10.740

Mike & Tobie: Especially Amy.

522

01:05:14.820 --> 01:05:17.190

Wendy Dockray: Lacking of that information is amazing.

523

01:05:19.440 --> 01:05:22.530

Guilford Host1: parcels of land that's something else. Yeah.

524

01:05:22.800 --> 01:05:25.470

amyearls: That was a nice nice document to have actually

525

01:05:28.650 --> 01:05:29.010

amyearls: What

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01:05:29.640 --> 01:05:31.260

Wendy Dockray: You collected all that information.

527

01:05:31.290 --> 01:05:41.280

amyearls: Well, I mean, it was a bunch of it was something that Brian sported to us it was already in a list and then it was going to a couple of realtor websites, but it was really interesting to kind of see where

528

01:05:41.850 --> 01:05:49.530

amyearls: Where the land is and what's happening with it and then good what driving around like oh yeah I do see a sign there. And yeah, that is open. Yeah.

529

01:05:49.560 --> 01:05:52.980

Wendy Dockray: What does being constructed in a possum comments.

530

01:05:53.850 --> 01:06:05.280

amyearls: They are putting in a road to then do some sort of housing, but there's the divot the current developer is just prepping the land and then selling it is my understanding from from Mark

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01:06:05.430 --> 01:06:09.510

Mark Wasserman: Yes, that is correct. So Cherry Hill construction is building the roadways.

532

01:06:10.770 --> 01:06:18.210

Mark Wasserman: Into the property, which is already. That was the property that was originally, I think it was Waldo property.

533

01:06:19.500 --> 01:06:23.010

Mark Wasserman: And it was originally designated as a 55 and over

534

01:06:24.570 --> 01:06:35.310

Mark Wasserman: Community, about two years ago that came before pointing and zoning and the with the support of BBC the 55 and over restriction was lifted.

535

01:06:38.160 --> 01:06:47.040

Mark Wasserman: At that time was center plan and then all the fallout from center plan. And what happened in North Haven and all that. So center plan.

536

01:06:47.790 --> 01:07:01.440

Mark Wasserman: sold the property in Cherry Hill bought it. So Cherry Hill is doing the roadways and their plan, as far as I know, is to sell it to another developer to actually do the the housing project.

537

01:07:03.750 --> 01:07:08.400

Mark Wasserman: So all the approvals are already in place. It's already been through Planning and Zoning that's all done.

538

01:07:09.540 --> 01:07:13.770

Wendy Dockray: spending a lot of money on a row. I can't even believe what they've done to that well.

539

01:07:15.360 --> 01:07:19.740

Mark Wasserman: I think right now because I go past it every day now.

540

01:07:20.850 --> 01:07:27.600

Mark Wasserman: I think right now they're using the property for milling. At this point, I see a lot of

541

01:07:29.010 --> 01:07:38.400

Mark Wasserman: You know, I know. They had to break up all those big rocks that were in the beginning. So, you know, and now they have some equipment in there where they're breaking into smaller pieces of aggregate

542

01:07:38.490 --> 01:07:49.800

Mark Wasserman: And they may be using that and other sites. I'm not sure, or preparing it for sale. I'm not sure what they're doing with it, but I know they got that enormous rock that was in front of their

543

01:07:51.090 --> 01:07:51.570

Mark Wasserman: Which

544

01:07:52.620 --> 01:07:54.390

Mark Wasserman: Moving mountains literally

545

01:07:56.700 --> 01:07:59.970

Mark Wasserman: Okay, so we'll move into new business any new business.

546

01:08:01.260 --> 01:08:02.460

Mark Wasserman: Over that already with the lighting.

547

01:08:04.920 --> 01:08:06.630

Mark Wasserman: And the old business.

548

01:08:08.850 --> 01:08:11.700

Mark Wasserman: Okay, I have a bill.

549

01:08:13.080 --> 01:08:15.090

Mark Wasserman: That's fine, said Bill, but I have a

550

01:08:24.930 --> 01:08:25.350

Mark Wasserman: Holding

551

01:08:26.550 --> 01:08:43.530

Mark Wasserman: Okay, so I have a bill for recording services for a September 1 minute meeting for two hours it's \$17 and 75 cents per hour for a total of \$35 and 50 cents in a motion to approve.

552

01:08:46.080 --> 01:08:46.680

helenamullett: To move

553

01:08:47.910 --> 01:08:49.920

Mark Wasserman: Again, thank you in a second.

554

01:08:52.470 --> 01:08:56.370

Mark Wasserman: And Wendy said, Okay, all those in favor

555

01:08:57.150 --> 01:09:04.500

Mark Wasserman: Hi, okay gets approved. I think that means didn't get some popcorn this month. Oh.

556

01:09:06.060 --> 01:09:08.610

Mark Wasserman: Okay, our last

557

01:09:09.750 --> 01:09:13.290

Mark Wasserman: item of business is to adjourn. I need a motion to adjourn.

558

01:09:15.090 --> 01:09:15.630

tracy: Similar

559

01:09:17.100 --> 01:09:18.750

tracy: To is that Tracy. Thank you.

560

01:09:19.470 --> 01:09:19.950

Second,

561

01:09:21.810 --> 01:09:22.440

helenamullett: Second,

562

01:09:24.360 --> 01:09:32.220

Mark Wasserman: DAVEY can be good. David gets one on that one. Are you gonna play this game. All those in favor to adjourn.

563

01:09:33.330 --> 01:09:33.840

helenamullett: Hi.

564

01:09:35.310 --> 01:09:40.440

Mark Wasserman: We're adjourned at 904 Thank you everyone. Amy, can you hang out for a minute.

565

01:09:40.950 --> 01:09:41.340

Sure.

566

01:09:47.010 --> 01:09:50.160

Mark Wasserman: Sure you can stay on to the meeting if if you don't

567

01:09:52.950 --> 01:09:53.910

Mark Wasserman: stop the recording.

568

01:09:54.660 --> 01:09:59.280

Guilford Host1: Um, let me ask you a question for that bill. Is that something that

569

01:10:00.690 --> 01:10:06.060

Guilford Host1: I'm trying to stop the recording. Is that something that I submit per pay or do you do that.

570

01:10:06.510 --> 01:10:07.110

Mark Wasserman: I do that.

571

01:10:07.470 --> 01:10:08.430

Mark Wasserman: Okay, well, I